

Classification units, rates of assessment and experience ratios for the year 2015

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|---|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| 10110 | Breeding of cattle; operating a dairy cattle herd; breeding of horses; horse boarding or dressage service; operating a riding centre, a horse school or a racing stable; operating a farm animal auction site; breeding of domestic animals | 7.14 | 6.67 | 0.3605 | 0.2917 | 0.2769 | 1.4046 | 1.4046 | 1.4046 |

This unit refers to:

- . the breeding of cattle;
- . the operation of a dairy cattle herd;
- . the breeding of horses;
- . horse boarding or dressage service;
- . the operation of a riding centre, a horse school or a racing stable;
- . the operation of a farm animal auction site;
- . the breeding of domestic animals such as dogs, cats, budgies or parrots.

This unit also refers to:

- . the breeding of buffaloes;
- . the breeding of cervidae such as deer or wapitis;
- . the breeding of ostriches, emus or rheas;
- . the production of ostrich, emu or rhea eggs;
- . the breeding of wild boars;
- . the breeding of lamas or alpacas;
- . the breeding of yacks;
- . the breeding of animals referred to in this unit for reproduction or insemination;
- . the production of pregnant mare's urine;

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- . horse-drawn carriage, horseback riding, sleigh or dog-sled transportation or ride service;
- . hoof trimming service;
- . domestic animal training or boarding service;
- . animal protection or animal pound service;
- . services related to the breeding activities referred to in this unit such as milking cows or feeding animals.

This unit also refers to the following activity when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit:

- . the artificial insemination of animals.

An employer carrying out at the same time an activity included in this unit and maple syrup production may not also be in unit 10150 except where at least one employee carries out duties solely related to the maple syrup activity.

An employer classified in this unit cannot also be classified in units 15030, 15040, 15070, 16070 and 68010 to 68030 except when at least one of his workers only performs tasks related to the activities referred to under these units.

An employer classified in this unit cannot also be classified in units 54420, 54430 or 54440 except if he carries out activities referred to under these units in whole or in part elsewhere than on the farm and if at least one of his workers only performs tasks related to the activities referred to under these units. An employer thus classified in units 54420, 54430 or 54440 shall state the wages of a worker who works on

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- . the operation of a hatchery;
- . poultry capture and caging service;
- . the candling and classification of eggs;
- . the breeding of rabbits;
- . fish-farming;
- . beekeeping.

This unit also refers to:

- . the breeding of small furbearing animals such as mink, muskrats , chinchillas or foxes;
- . the breeding of small laboratory animals such as mice or rats;
- . the breeding of small game birds such as pheasants, quails or guinea-fowl;
- . the breeding of earthworms and the production or earthworm manure;
- . the breeding of snails;
- . the breeding of insects such as crickets;
- . the breeding of frogs;
- . the services related to the breeding activities referred to in this unit such as feeding animals.

This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit:

- . the artificial insemination of animals;
- . honey processing.

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- . the growing of fine herbs in fields;
- . the growing of mushrooms;
- . the growing of sod;
- . the growing of tobacco;
- . the harvesting of peat.

This unit also refers to:

- . the growing in a greenhouse of fruit, vegetable or fine herb plants intended for transplantation by the employer in his fields;
- . the activities related to the fermentation of compost in a field;
- . the picking on wild land of plants such as fiddleheads, mushrooms, yew branches or algae;
- . the collecting of softshell clams;
- . services related to growing such as:
 - . ploughing;
 - . the planting of seeds;
 - . the spreading of manure;
 - . the spreading of pesticides;
 - . combine harvesting;
 - . the harvesting of crops.

This unit does not refer to:

- . compost material removal service.

An employer classified in this unit cannot also be classified in units 15030 to 15080, 16070 and 68010 to 68030 except when at least one of his workers only performs tasks related to the activities referred to

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|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| 13120 | Operating a non-ferrous metal mine; operating a salt or diamond mine | 5.26 | 4.85 | 0.1242 | 0.1341 | 0.0943 | 0.4954 | 0.4954 | 0.4954 |

This unit refers to :

- . the operation of non-ferrous metal mines for such substances as gold, silver, copper, nickel, niobium, zinc or platinum;
- . the operation of the following mineral mines :
 - . salt;
 - . diamonds.

This unit also refers to :

- . the concentration of the ores referred to under this unit.

This unit also refers to the following activity when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit :

- . the production of gold or silver bullion.

This unit does not refer to :

- . the melting and refining of non-ferrous metals.

| | | | | | | | | | |
|-------|----------------------------|------|------|--------|--------|--------|--------|--------|--------|
| 13130 | Operating an asbestos mine | 8.66 | 8.14 | 0.4298 | 1.3130 | 2.5684 | 2.4781 | 2.4781 | 2.4781 |
|-------|----------------------------|------|------|--------|--------|--------|--------|--------|--------|

This unit refers to the operation of an asbestos mine.

This unit also refers to the concentration of asbestos ore.

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|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| 13140 | Operating a crushed or freestone quarry; operating a sandpit or a gravel pit; operating an industrial or structural mineral mine | 7.52 | 7.04 | 0.5216 | 0.4135 | 0.3016 | 1.6268 | 1.6268 | 1.6268 |

This unit refers to :

- . the operation of a crushed or freestone quarry for such materials as limestone, shale, granite or slate;
- . the operation of a sandpit or a gravel pit;
- . the operation of an industrial or structural mineral mine for such substances as talc, quartz, pearlite, vermiculite or mica.

This unit also refers to :

- . clay quarries;
- . the crushing and grinding of stone;
- . the crushing of carbon;
- . the manufacture of agricultural limestone.

This unit also refers to the following activity when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit :

- . drilling and blasting work.

This unit does not refer to :

- . the manufacture of freestone products.

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|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| 13150 | Core drilling for ore prospecting | 7.11 | 6.64 | 0.3526 | 0.2626 | 0.2008 | 1.2889 | 1.2889 | 1.2889 |
| | This unit refers to core drilling for ore prospecting when carried out by an employer other than the operator of the mine. | | | | | | | | |
| 13160 | Sinking mine shafts; drilling declines, drilling mining roads or raising; drifting ore | 6.35 | 5.90 | 0.2013 | 0.1841 | 0.2007 | 0.9117 | 0.9117 | 0.9117 |
| | This unit refers to : | | | | | | | | |
| | . the sinking of mine shafts. | | | | | | | | |
| | This unit refers to the following activities when carried out by an employer other than the operator of the mine : | | | | | | | | |
| | . drilling declines, drilling mining roads or raising; | | | | | | | | |
| | . drifting ore. | | | | | | | | |
| | This unit also refers to : | | | | | | | | |
| | . drilling oil or natural gas wells. | | | | | | | | |
| 14010 | Forestry operations | 8.01 | 7.51 | 0.3413 | 0.3775 | 0.3050 | 1.4559 | 1.4559 | 1.4559 |
| | This unit refers to : | | | | | | | | |
| | . harvesting wood material, including in particular, felling, hauling and yarding, by manual or mechanized processes; | | | | | | | | |
| | . processing in the forest including stripping, topping and cutting; making wood chips in the forest; | | | | | | | | |

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| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | butchering also takes place. | | | | | | | | |
| | This unit also refers to the following activity when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit: | | | | | | | | |
| | . the processing of animal by-products other than for human consumption such as: | | | | | | | | |
| | . fat; | | | | | | | | |
| | . bones; | | | | | | | | |
| | . feathers; | | | | | | | | |
| | . blood; | | | | | | | | |
| | . entrails. | | | | | | | | |
| | Wholesaling refers to the trade in goods for resale or for commercial, industrial, institutional or professional use. | | | | | | | | |
| | This unit does not refer to: | | | | | | | | |
| | . the breeding of animals; | | | | | | | | |
| | . the dyeing of leather or fur. | | | | | | | | |
| | An employer who does in the same building both animal slaughtering and butchering and an activity referred to under 15020 is classified in this unit for these activities. | | | | | | | | |
| 15020 | Manufacturing luncheon meats; meat, fish or seafood processing; manufacturing ready-made dishes | 4.02 | 3.64 | 0.3381 | 0.3143 | 0.2896 | 0.9328 | 0.9328 | 0.9328 |

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This unit refers to:

- . the manufacture of luncheon meat such as:
 - . cooked turkey;
 - . cooked ham;
 - . pepperoni;
 - . salami;
 - . smoked meat;
- . meat, fish or seafood processing by such operations as:
 - . seasoning;
 - . smoking;
 - . canning;
 - . packing;
- . the manufacture of fresh, frozen or canned ready-made dishes such as:
 - . appetizers;
 - . lasagna;
 - . fish or seafood mousses;
 - . meat or fish pies;
 - . pizzas;
 - . vegetarian dishes;
 - . salad plates;
 - . sandwiches.

This unit also refers to:

- . the manufacture of sushi;
- . the manufacture of sausages;
- . the preparation of natural casings for delicatessen purposes;
- . the manufacture of country-style pâtés, cretons, terrines or

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- . other similar products;
- . the processing of animal fats for human consumption;
- . fish wholesaling in a building where cutting is also done.

This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit:

- . the manufacture of soups;
- . the manufacture of sauces for pasta or pizzas;
- . the manufacture of bread or pizza dough.

Wholesaling refers to the trade in goods for resale or for commercial, industrial, institutional or professional use.

This unit does not refer to:

- . the operation of a butcher shop;
- . the operation of a fish market;
- . the activities referred to under units 68010 and 68020.

An employer who engages in both fishing and fish or seafood processing is classified, for this processing, in this unit, if at least one of his workers only performs tasks related to this processing elsewhere than on a boat. This employer shall state the wages of an employee who performs tasks related to this processing on a boat with respect to unit 11110.

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| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| 15030 | Manufacturing food for animals; mixing or processing of grains | 3.74 | 3.37 | 0.2173 | 0.2385 | 0.1857 | 0.7085 | 0.7085 | 0.7085 |

This unit refers to:

- . the manufacture of food for animals;
- . the mixing or processing of grains by operations such as:
 - . sieving;
 - . milling;
 - . cleaning;
 - . drying.

This unit also refers to:

- . the processing of animal by-products other than for human consumption such as :
 - . fat;
 - . bones;
 - . feathers;
 - . blood;
 - . entrails;
- . disposal.

This unit also refers to the following activity when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit:

- . the manufacture of nursing feed for young animals.

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|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

This unit also refers to:

- . the manufacture of fruit- or vegetable-based products such as:
 - . compotes;
 - . jams;
 - . coulis;
 - . fruit salad;
- . the manufacture of fruit- or vegetable-based condiments such as:
 - . chutneys;
 - . ketchup;
 - . relish;
 - . salsa;
 - . prune or cherry sauces;
- . the manufacture of soya-based products such as:
 - . frozen desserts;
 - . beverages;
 - . miso;
 - . sauce;
 - . tofu;
- . fruit or vegetable classification or packaging service;
- . the service related to the packaging of food products other than liquids.

This unit also refers to the following activity when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit:

- . the manufacture of fruit- or vegetable-based aromas or colorants.

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- . chocolate;
- . chewing gum;
- . honey products.

This unit also refers to:

- . the manufacture of maple products such as:
 - . butter;
 - . syrup;
 - . sugar;
 - . toffee;
- . the processing of honey;
- . the manufacture of sugar;
- . the manufactures of syrups for beverages such as:
 - . pop;
 - . slushes;
- . the manufacture of flavour crystals;
- . the manufacture of pasta;
- . the manufacture of ready-to-eat cereals;
- . the manufacture of dough for pastry or bakery products;
- . the preparation of flour-based mixes for products such as:
 - . cookies;
 - . pancakes;
 - . cakes;
 - . muffins;
- . the manufacture of granola bars or dietetic food in bars or in powder.

This unit also refers to the following activity when done by the workers of an employer as part of the carrying out by this employer of activities

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|-------------|--|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <p>operations such as:</p> <ul style="list-style-type: none"> . grinding; . mixing; . drying; . the manufacture of herbal teas, whether or not for therapeutic purposes; . the roasting of nuts, almonds or legumes. <p>This unit also refers to:</p> <ul style="list-style-type: none"> . the manufacture of malt; . the manufacture of peanut butter; . the manufacture of margarine; . the manufacture of vegetable oil and fat; . the manufacture of yeast; . the manufacture of condiments such as: <ul style="list-style-type: none"> . mayonnaise; . mustard; . marinade sauce; . horseradish sauce; . salad dressings; . the manufacture of sauces for pasta or pizza; . the manufacture of bases for soups or sauces; . the manufacture of sauces such as: <ul style="list-style-type: none"> . barbecue sauces; . fondue sauces; . sauces for raw vegetables; . the manufacture of soups; . the manufacture of broths or consommés; . the preparation of mixtures for seasoned food products or | | | | | | | | |

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|-------------|-------------------------------|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| 16020 | Manufacturing rubber products | 3.06 | 2.71 | 0.2989 | 0.3062 | 0.2478 | 0.7737 | 0.7737 | 0.7737 |

This unit refers to :

- . the manufacture of rubber products.

This unit also refers to :

- . the composition of rubber;
- . the application in the workshop of a rubber coating to products such as rolls, tanks or other industrial or commercial parts.

This unit does not refer to :

- . the manufacture of stitched rubber clothing;
- . the stripping of tires or other recyclable materials;
- . the sorting of recyclable materials or objects;
- . the installation of manufactured products.

| | | | | | | | | | |
|-------|----------------------------|------|------|--------|--------|--------|--------|--------|--------|
| 16030 | Manufacturing plastic bags | 3.55 | 3.19 | 0.2230 | 0.2138 | 0.2573 | 0.7685 | 0.7685 | 0.7685 |
|-------|----------------------------|------|------|--------|--------|--------|--------|--------|--------|

This unit refers to :

- . the manufacture of plastic bags.

This unit also refers to :

- . the manufacture of plastic film when the employer manufactures plastic bags.

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| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

asbestos, jute, cotton or Kevlar in the form of fiber, filament or mesh.

This unit also refers to :

- . the manufacture outside shipyards of boats with reinforced plastic hulls such as kayaks, yachts, sailboats or canoes;
- . the repair, excluding mechanical repairs, of products referred to under this unit.

This unit does not refer to :

- . the installation of manufactured products.

| | | | | | | | | | |
|-------|---|------|------|--------|--------|--------|--------|--------|--------|
| 16070 | Manufacturing body hygiene and care products; manufacturing drugs | 1.46 | 1.16 | 0.1129 | 0.1183 | 0.1040 | 0.3364 | 0.3364 | 0.3364 |
|-------|---|------|------|--------|--------|--------|--------|--------|--------|

This unit refers to :

- . the manufacture of body hygiene and care products, for human or animal use, such as soaps, cosmetics, perfumes, lotions, toothpaste or hair products;
- . the manufacture of prescription or over-the-counter drugs, for human or animal use, such as analgesics, anesthetics, antibiotics, anti-inflammatories, antiseptics or hormones.

This unit also refers to :

- . the manufacture of vaccines;
- . the manufacture of medical diagnostic products;
- . the manufacture of natural health products such as vitamins or

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| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <ul style="list-style-type: none"> . dietary minerals; . the manufacture of homeopathic remedies; . the manufacture of essential oils; . the conditioning or bottling of the products referred to under this unit; . the manufacture of food additives such as flavours, colorants or preservatives; . the manufacture of tobacco products. <p>This unit does not refer to :</p> <ul style="list-style-type: none"> . the manufacture of body hygiene and care products made of textiles; . the manufacture of functional foods such as soybean beverages or margarine enriched with phytosterols; . the picking of raw materials used in the manufacture of the products referred to under this unit; . the breeding of animal species or the growing of plant species used in the manufacture of the products referred to in this unit. | | | | | | | | |
| 16080 | <p>Manufacturing cleaning or maintenance products; manufacturing adhesives; manufacturing ink; manufacturing coating products; manufacturing fertilizers</p> <p>This unit refers to :</p> <ul style="list-style-type: none"> . the manufacture of household or industrial cleaning or maintenance products, such as cleaning products, strippers, disinfectants, detergents or fabric softeners . the manufacture of adhesives; | 2.92 | 2.58 | 0.1932 | 0.1690 | 0.1723 | 0.6059 | 0.6059 | 0.6059 |

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|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

- . the operation of a shoe repair shop including the repair and dyeing of leather or imitation leather items;
- . the manufacturing of leather or imitation leather items.

This unit also refers to:

- . the manufacturing of samples of clothing;
- . the manufacturing of knitted clothing such as sleeves, collars or cuffs if it requires sewing;
- . the manufacturing of knitted items such as bags or cases;
- . restyling of fur clothing or items;
- . the cutting of material for manufacturing clothing;
- . alteration or repair of clothing;
- . inspection of clothing including thread cutting, label sewing or button sewing;
- . the manufacturing of cut and sewn luggage or leathercraft made of textile, leather or imitation leather such as suitcases, backpacks, handbags, wallets or cases;
- . the manufacturing of cut and sewn ice skates or roller skates;
- . the manufacturing of leather, imitation leather or textile body protective equipment such as
 - . life jackets;
 - . bulletproof vests;
 - . elbow pads, shoulder pads, leg pads, knee pads;
 - . throat protectors;
 - . hockey pants;
- . the manufacturing or repair of prostheses or orthoses.

The unit also includes the following activities where they are carried out by the workers of an employer in the carrying out by that employer

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|-------------|---|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | of activities included in this unit: | | | | | | | | |
| | <ul style="list-style-type: none"> . embroidery on manufactured products; . the finishing of manufactured products; . the manufacturing of parts related to shoes such as soles, grommets or linings; . the manufacturing of cut and sewn canvases or textile bags. | | | | | | | | |
| | The unit also includes the following activity where it is carried out by the workers of an employer in manufacturing cut and sewn shoes: | | | | | | | | |
| | <ul style="list-style-type: none"> . the manufacturing of moulded rubber or plastic products. | | | | | | | | |
| | The unit also includes the following activities where they are carried out by the workers of an employer in operating a shoe repair shop: | | | | | | | | |
| | <ul style="list-style-type: none"> . skate, knife or tool sharpening; . the repair of cut and sewn items. | | | | | | | | |
| | This unit does not refer to: | | | | | | | | |
| | <ul style="list-style-type: none"> . the manufacturing of crutches. | | | | | | | | |
| | An employer that, in the same building, repairs clothing and manufactures textile decorative accessories and furniture included in unit 17040 is in this unit for those activities. | | | | | | | | |
| 17040 | Manufacturing or repairing articles made of canvas; manufacturing decoration and furniture accessories made of textile materials | 3.92 | 3.55 | 0.2622 | 0.2090 | 0.1934 | 0.9836 | 0.9836 | 0.9836 |

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| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

This unit refers to:

- . the manufacture or repair of canvas articles of the cut and sewn type such as:
 - . sails for boats;
 - . canvas covers for shelters, canopies or parasols;
 - . cover shells for manure pits;
 - . canvass sheets;
 - . inflatable toys;
- . the manufacture of decoration and furniture accessories made of textile materials of the cut and sewn type such as:
 - . cushions;
 - . pillows;
 - . drapery material;
 - . bedding;
 - . curtains;
 - . towels.

This unit also refers to:

- . the manufacture of filters made of textile materials of the cut and sewn type;
- . the manufacture of toys made of fabric such as dolls, teddy bears or balls;
- . the manufacture of fabric diapers or cloths;
- . the manufacture of bags made of canvas or textile materials of the cut and sewn type;
- . the manufacture of zippers on a support made of textile materials;
- . the cutting and binding of carpet material in carpets or mats.

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| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <ul style="list-style-type: none"> . the manufacture of wood floors; . the manufacture of wood mouldings; . the manufacture of wood furniture components; . the manufacture of wood stairway components; . the manufacture of wood cabinet doors. | | | | | | | | |
| | This unit also refers to : | | | | | | | | |
| | <ul style="list-style-type: none"> . the manufacture of the following products elsewhere than on the worksite or on the job when they are made of wood : sills, frames, mouldings or trims of doors and windows; . the manufacture of wood products by lathe work, jointing, finger jointing, bending or bowing except if the manufacture of this product is referred to under another unit. | | | | | | | | |
| | This unit also refers to the drying of wood when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit. | | | | | | | | |
| | This unit does not refer to : | | | | | | | | |
| | <ul style="list-style-type: none"> . the installation of the manufactured products. | | | | | | | | |
| 18030 | Manufacturing in the plant or the workshop of wood frame buildings; manufacturing in the plant or the workshop of mobile homes or worksite trailers having a wood frame, manufacturing in the plant or the workshop of wood frame house panels | 8.45 | 7.94 | 0.5788 | 0.6726 | 0.5855 | 1.8004 | 1.8004 | 1.8004 |

This unit refers to :

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|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| . | the manufacture in the plant or the workshop of wood frame buildings such as houses, cottages, storage sheds or garages; | | | | | | | | |
| . | the manufacture in the plant or the workshop of mobile homes or worksite trailers having a wood frame; | | | | | | | | |
| . | the manufacture in the plant or the workshop of wood frame house panels. | | | | | | | | |
| | This unit also refers to : | | | | | | | | |
| . | the manufacture in the plant or the workshop of wood frame garden pavilions. | | | | | | | | |
| | This unit also refers to the following activity when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit : | | | | | | | | |
| . | the drying of wood. | | | | | | | | |
| | This unit does not refer to : | | | | | | | | |
| . | the installation of manufactured products. | | | | | | | | |
| | An employer classified in this unit can also be classified in exceptional unit 90010. | | | | | | | | |
| 18040 | Manufacturing wood coffins; manufacturing or restoring musical instruments having a wood structure; manufacturing furniture, cabinets, counters or integrated furnishings made of wood or having a wood structure in a cabinet-making workshop | 5.63 | 5.20 | 0.4132 | 0.3031 | 0.2942 | 1.2724 | 1.2724 | 1.2724 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <p>This unit also refers to the drying of wood when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit.</p> <p>This unit does not refer to :</p> <ul style="list-style-type: none"> . framing service; . the installation of manufactured products. | | | | | | | | |
| 18050 | <p>Manufacturing or assembling furniture or cabinets having a metal structure; manufacturing metal coffins; manufacturing metal boats outside shipyards</p> <p>This unit refers to :</p> <ul style="list-style-type: none"> . the manufacture or assembly of furniture or cabinets having a metal structure; . the manufacture of metal coffins; . the manufacture outside shipyards of metal boats such as canoes, pedalos, pleasure pontoons, sailboats or yachts. <p>This unit also refers to :</p> <ul style="list-style-type: none"> . the manufacture of metal counters; . the manufacture of office partitions having a metal structure; . the manufacture of game tables having a metal structure such as ping-pong tables or card tables; . the manufacture of metal frames; . the manufacture of docks having a metal structure; . the manufacture of marina walkways or gangways made of | 3.17 | 2.82 | 0.2829 | 0.2431 | 0.2136 | 0.6196 | 0.6196 | 0.6196 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|---|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <p>to be attached to a structure such as kitchen cabinets, bathroom cabinets, storage cabinets;</p> <ul style="list-style-type: none"> . the manufacture of counters having a wood structure; . the manufacture of integrated furnishings having a wood structure. <p>Integrated furnishings refer to a set of products generally installed permanently and arranged to complement or to create a décor such as cabinets, counters, storage cabinets or display racks, as well as the accompanying mouldings or other decorative elements made of wood.</p> <p>An employer who engages in an activity referred to under this unit and in the manufacture of furniture made of wood or having a wood structure is classified in this unit for these activities.</p> <p>This unit does not refer to:</p> <ul style="list-style-type: none"> . the installation of manufactured products. | | | | | | | | |
| 18070 | <p>Mass producing furniture or furniture frames made of wood or having a wood structure; manufacturing mattresses or box springs</p> <p>This unit refers to:</p> <ul style="list-style-type: none"> . the mass production of furniture or furniture frames made of wood or having a wood structure; . the manufacture of mattresses or box springs. | 2.61 | 2.27 | 0.2924 | 0.2659 | 0.2456 | 0.5444 | 0.5444 | 0.5444 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| 19010 | Manufacturing, installation of commercial signs or exhibition stands | 7.74 | 7.25 | 0.3995 | 0.3866 | 0.3088 | 1.5855 | 1.5855 | 1.5855 |
| | This unit refers to: | | | | | | | | |
| | <ul style="list-style-type: none"> . the manufacture and installation of commercial signs; . the manufacture and installation of exhibition stands. | | | | | | | | |
| | This unit also refers to: | | | | | | | | |
| | <ul style="list-style-type: none"> . the manufacture and installation of billboards; . the installation of signs on billboards; . the manufacture and installation of traffic signs; . the manufacture and installation of stage sets; . the manufacture of floats. | | | | | | | | |
| | This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit : | | | | | | | | |
| | <ul style="list-style-type: none"> . lettering on automobile vehicles; . the manufacture and installation of canopies; . the manufacture and installation of electronic poster panels; . the manufacture of display racks or displays; . the manufacture of advertising accessories; . printing on banners, signs and posters; . the manufacture of indoor signs. | | | | | | | | |
| 26050 | Printing; reprography; binding; manufacturing paper or paperboard office supplies | 2.06 | 1.74 | 0.1367 | 0.1447 | 0.1118 | 0.4090 | 0.4090 | 0.4090 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|---|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <p>This unit also refers to :</p> <ul style="list-style-type: none"> . the manufacture of log construction homes, using round timber or square timber, elsewhere than on the work site or on the job; . the manufacture of shingles, laths or plywood sheets; . the manufacture of veneer by slicing or rotary cutting; . the manufacture of wood chips outside the forest; . wood planing or wood piece cutting services; . the application in the plant or workshop of products such as paint or varnish, to wood or wood products when the employer treats the wood, whether or not under pressure. <p>An employer who trades in wood and who also dries wood is classified in this unit for the trade in this wood.</p> <p>An employer classified under this unit can also be classified in exceptional units 34410, 90010 and 90020.</p> | | | | | | | | |
| 34030 | <p>Manufacturing or assembling pallets or containers made of wood used in the handling and transportation of merchandise; manufacturing wooden fences; manufacturing roof trusses, joists or rafters made of wood</p> <p>This unit refers to :</p> <ul style="list-style-type: none"> . the manufacture or assembly of wood pallets or containers used in the handling and transportation of merchandise; . the manufacture of wooden fences; . the manufacture of roof trusses, joists or rafters made of wood. | 9.01 | 8.48 | 0.7935 | 0.7325 | 0.6465 | 2.0418 | 2.0418 | 2.0418 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|---|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <ul style="list-style-type: none"> . the production of electricity for its own purposes; . the manufacture of chemicals for its own purposes. <p>This unit also refers to the following activities when they are done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit :</p> <ul style="list-style-type: none"> . unwinding and rewinding paper and paperboard. <p>An employer classified under this unit can also be classified in exceptional units 34410, 90010 and 90020.</p> | | | | | | | | |
| 34210 | <p>Transforming paper and paperboard; treating paper and paperboard; manufacturing particle board; coating of boards</p> <p>This units refers to :</p> <ul style="list-style-type: none"> . the transformation of paper or paperboard into products such as toilet paper, paper towels, plates, facial tissues, diapers, napkins, cups, straws, tubes, cores, cigarette paper, medical paper, bags, sandpaper, laminated products, cellulose fibre insulation, wrapping products or lids; . unwinding and rewinding of paper and paperboard products; . cutting of paper or paperboard into sheets; . making of corrugated paperboard; . transformation of corrugated paperboard into products such as stands, protective corners, separators or boxes; . transformation of laminate into all types of products; . treatment of paper or paperboard by the application of products such as melamine resin, paraffin, wax or silicone or by | 3.66 | 3.30 | 0.2700 | 0.2874 | 0.2210 | 0.7160 | 0.7160 | 0.7160 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

- . superimposing sheets of material such as plastic, aluminum, paper or paperboard;
- . transformation of felt paper into products such as asphalt saturated paper or asphalt shingles;
- . transformation of wood fibre panels into products such as insulating boards or acoustic or decorative tiles;
- . impregnating membranes with a coating;
- . manufacturing of particle boards, such as wood particle boards, waferboard or oriented strand board;
- . covering of boards with materials or products such as plastic, thermoplastic, melamine, laminate or paint;
- . printing of panels.

This unit also refers to :

- . the cutting of more than one of the following raw materials :
 - . rubber;
 - . cork;
 - . paper;
 - . plastic;
 - . paperboard;
 - . felt.
- . the manufacture of adhesive tape;
- . the manufacture of floating wood floors;
- . the manufacture of laminated counter tops;
- . the manufacture of pellets or mini-logs from sawdust;
- . the manufacture of cotton wool for body hygiene and care, cotton swabs, remover pads, nursing pads, pharmaceutical coils, adhesive bandages, and sanitary tampons or napkins.

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|------------------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | This unit does not refer to : <ul style="list-style-type: none"> . the manufacture of wallpaper; . the manufacture of foldable non-corrugated cardboard boxes; . the installation of the manufactured products. <p>An employer classified under this unit can also be classified in exceptional units 34410, 90010 and 90020.</p> | | | | | | | | |
| Exceptional unit 34410 | Transportation This unit includes the services of workers who transport, as truck drivers, bark, wood chips, logs, tree-length wood, timber, gravel, paper or other similar material. This unit also includes the loading of wood performed by the truck driver where it is performed during transportation activities. | 8.29 | 7.78 | 0.3339 | 0.2499 | 0.2934 | 1.3538 | 1.3538 | 1.3538 |
| 35010 | Manufacturing freestone products This unit refers to : <ul style="list-style-type: none"> . the manufacture of freestone products such as grave monuments, furniture, slabs or curbs. <p>Freestone refers to such stones as granite, marble or slate.</p> <p>This unit also refers to :</p> <ul style="list-style-type: none"> . the cutting, grinding, shaping or finishing of freestone. | 4.74 | 4.34 | 0.4333 | 0.3643 | 0.3404 | 0.8963 | 0.8963 | 0.8963 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|---|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <p>This unit also refers to the following activity when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit :</p> <ul style="list-style-type: none"> . stone engraving. <p>This unit does not refer to :</p> <ul style="list-style-type: none"> . the installation referred to under units 80030 to 80260. | | | | | | | | |
| 35020 | <p>Manufacturing ready-mixed concrete; manufacturing asphalt</p> <p>This unit refers to :</p> <ul style="list-style-type: none"> . the operation of a stationary or mobile ready-mixed concrete manufacturing plant; . the operation of a stationary or mobile asphalt manufacturing plant. <p>This unit also refers to :</p> <ul style="list-style-type: none"> . the delivery of ready-mixed concrete; . the mixing and bagging of sand-cement, cold asphalt or dry concrete; . the manufacture of monolithic refractory products. <p>This unit does not refer to :</p> <ul style="list-style-type: none"> . the pumping of concrete; . the operation of a quarry; | 4.78 | 4.38 | 0.3021 | 0.3278 | 0.2753 | 1.0342 | 1.0342 | 1.0342 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

involve similar materials such as porcelain, terracotta, ceramics or earthenware;

- . the manufacture of glass such as flat glass, hollow glass or glass microbeads from silica sand or recycled glass;
- . the manufacture of cement;
- . the manufacture of lime;
- . the manufacture of refractory products such as brick, tiles or blocks;
- . the manufacture of gypsum panels.

This unit also refers to :

- . the manufacture of charcoal or activated charcoal;
- . the manufacture of synthetic olivines;
- . the manufacture of expanded perlite or exfoliated vermiculite;
- . the manufacture of mica powder;
- . the manufacture of grindstone using bonded abrasives;
- . the manufacture of mineral fibre such as fiberglass or rock fibre;
- . the manufacture of products made of plaster.

This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit :

- . the manufacture of monolithic refractory products;
- . the transformation of mineral fibres into products such as bulk insulation or mattresses;
- . the manufacture of joint compound.

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|---|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| . | the manufacture of industrial moulds and dies by machining; | | | | | | | | |
| . | the manufacture of ball bearings, roller bearings and needle bearings; | | | | | | | | |
| . | the refurbishing of parts for automobiles such as brakes, transmission or steering parts, in particular by the following operations : | | | | | | | | |
| . | the disassembly of used parts and their refurbishing, in particular by machining; | | | | | | | | |
| . | the assembly of components to obtain a refurbished part; | | | | | | | | |
| . | the refurbishing of diesel engines and automobile vehicle engines; | | | | | | | | |
| . | the manufacture of brakes and their components; | | | | | | | | |
| . | the manufacture of non-mechanized and tools; | | | | | | | | |
| . | the sharpening of tools; | | | | | | | | |
| . | reconditioning by using a metal spray gun; | | | | | | | | |
| . | the manufacture by machining of plastic parts other than machines or equipment. | | | | | | | | |

This unit does not refer to :

- . the manufacture of industrial moulds made out of cast iron;
- . the refurbishing of vehicle parts when the part is disassembled from or mounted on the vehicle by workers of the employer;
- . the manufacture on the work site or on the job of gutters, pipes or other products from metal sheets;
- . the installation referred to under units 80030, 80130 and 80180;
- . the manufacture of synthetic bearing housings by casting;
- . the manufacture of metal boxes, cabinets and tubs when this

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <p>This unit does not refer to :</p> <ul style="list-style-type: none"> . the manufacture of wire or metal rod products by machining or forging; . the installation referred to under units 80030, 80100 and 80170. <p>An employer who manufactures furniture or furnishings that are composed of both metal wire and other materials, and an employer who manufactures both furniture or furnishings made out of metal wire and furniture and furnishings made out of other materials are classified under unit 18050 for these activities.</p> | | | | | | | | |
| 36070 | <p>Manufacturing doors and windows made out of metal, shopwindows, hothouses made out of metal, metal garage doors; manufacturing architectural products by cutting and assembling metal extrusions and tubular metal; manufacturing doors and panels of refrigerated rooms; manufacturing banisters, fences and railings made out of aluminum</p> <p>This unit refers to :</p> <ul style="list-style-type: none"> . the manufacture of metal doors with or without windowpanes and windows such as : <ul style="list-style-type: none"> . residential doors and windows; . doors and windows for office buildings, commercial, industrial or institutional establishments; . patio-doors; . folding doors and gates for commercial and public buildings; . doors and windows for transportation equipment; | 4.27 | 3.88 | 0.3106 | 0.3001 | 0.2680 | 0.8973 | 0.8973 | 0.8973 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|---|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| . | the manufacture of the following products when they are made out of metal : sills, door and window frames, screens, mouldings and trims; | | | | | | | | |
| . | the assembly of screens; | | | | | | | | |
| . | the manufacture of shopwindows, wall curtains, skylights, venting windows, solariums, atria, bus shelters and gatehouses; | | | | | | | | |
| . | the manufacture of metal hothouses; | | | | | | | | |
| . | the manufacture of metal garage doors, metal hangar doors, metal rolling doors and metal curtains made of embossed curved or flat slats; | | | | | | | | |
| . | the manufacture of architectural products by cutting and assembling metal extrusions and tubular metal with or without the incorporation of glass, fabric or reinforced plastic sheet such as : | | | | | | | | |
| . | . canopies; | | | | | | | | |
| . | . shelters; | | | | | | | | |
| . | . residential or commercial portal frames; | | | | | | | | |
| . | the manufacture of doors and panels of refrigerated rooms; | | | | | | | | |
| . | the manufacture of banisters, with or without glass, fences and railings in aluminum. | | | | | | | | |

This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit :

- . the cutting of glass;
- . the manufacture of metal sheathing boards;
- . the manufacture of sills, door frames or window frames made out of wood;
- . the installation of canvas shelters or canopies.

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <p>This unit also refers to the manufacture of sealed glass units for integration in doors and windows when their manufacture takes place in the building where these doors and windows are manufactured.</p> <p>This unit does not refer to :</p> <ul style="list-style-type: none"> . the installation referred to under units 80110, 80130, 80150 and 80160; . the manufacture of fabrics and sewing work; . the manufacture of outdoor metal siding; . the manufacture of ornamental iron products; . the manufacture in a foundry of products referred to under this unit; . the manufacture by extrusion of forms such as a extruded shapes. | | | | | | | | |
| 36080 | <p>Painting in the workshop of metal products; plating and heat treatment of metals in the workshop</p> <p>This unit refers to the following work when done in the workshop, elsewhere than on the work site or on the job :</p> <ul style="list-style-type: none"> . the application on metal products of dry or liquid paint by spraying or other processes, including painting by electrostatic process; . the coating and plating of metal products, including the plating of precious metals; . the heat treatment of metals and metal products. <p>This unit also refers to the following work when done in the workshop,</p> | 6.27 | 5.83 | 0.4394 | 0.3668 | 0.3953 | 1.2641 | 1.2641 | 1.2641 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| . | the manufacture of scaffolding. | | | | | | | | |
| | This unit also refers to : | | | | | | | | |
| . | the manufacture of parts of silos made out of metal; | | | | | | | | |
| . | artisanal forging; | | | | | | | | |
| . | aluminothermic welding; | | | | | | | | |
| . | the manufacture of leaf springs; | | | | | | | | |
| . | the manufacture of metal light poles with or without the assembly of the components; | | | | | | | | |
| . | the manufacture of parts of ships, boats and barges made out of metal other than in a shipyard. | | | | | | | | |
| | This unit does not refer to : | | | | | | | | |
| . | the operation of a mobile welding unit; | | | | | | | | |
| . | the installation referred to under units 69960, 80060, 80080, 80160, 80250 and 80260; | | | | | | | | |
| . | the manufacture of products on the work site or on the job; | | | | | | | | |
| . | the manufacture of moulded metal light poles. | | | | | | | | |
| | An employer classified under this unit can also be classified under exceptional units 90010 and 80020. | | | | | | | | |
| 36100 | Manufacturing farm machines and equipment; manufacturing heavy equipment; manufacturing trucks without the assembly of the power train; manufacturing trailers | 3.63 | 3.26 | 0.3045 | 0.3420 | 0.3042 | 0.7593 | 0.7593 | 0.7593 |
| | This unit refers to : | | | | | | | | |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| . | the manufacture of farm machines and equipment; | | | | | | | | |
| . | the manufacture of heavy equipment for construction, for mining, for petroleum and oil development, for logging and for road maintenance; | | | | | | | | |
| . | the manufacture and installation of trailer bodies, boxes, tanks or other equipment, without the assembly of the power train on vehicles such as : | | | | | | | | |
| . | garbage trucks; | | | | | | | | |
| . | dump trucks; | | | | | | | | |
| . | fire trucks; | | | | | | | | |
| . | commercial trucks; | | | | | | | | |
| . | ice melters and abrasive spreaders; | | | | | | | | |
| . | tanker trucks; | | | | | | | | |
| . | tow trucks; | | | | | | | | |
| . | armored cars; | | | | | | | | |
| . | the manufacture of trailers such as : | | | | | | | | |
| . | flatbed trailers whether covered or not; | | | | | | | | |
| . | trailers for the transport of automobiles; | | | | | | | | |
| . | dump trailers; | | | | | | | | |
| . | tank trailers; | | | | | | | | |
| . | utility trailers; | | | | | | | | |
| . | deck platform semi-trailers. | | | | | | | | |

This unit also refers to :

- . the manufacture of non-domestic snow blowers;
- . the manufacture of blades of graders and snow plows;
- . the manufacture of buckets of mechanical shovels, loaders, backhoes;
- . the manufacture of mechanized grapples and skidding scissors;

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

- . the manufacture and repair of locomotives and freight cars;
- . the adaptation of road vehicles for use on rails;
- . the manufacture of off-road heavy vehicles;
- . the manufacture of metal containers, including Roll-off systems;
- . the manufacture of garbage compactors;
- . the manufacture of aerial baskets, with or without the manufacture of baskets;
- . the manufacture of stalls, cages and paddocks using tubular metal;
- . the manufacture of forklifts.

This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit :

- . the manufacture of forks, picks and hitches for heavy equipment;
- . the manufacture of farm ventilation systems.

This unit does not refer to :

- . the manufacture in a foundry of products referred to under this unit;
- . the manufacture of farm buildings;
- . the manufacture of wooden floors for trailers by an employer who does not manufacture trailers;
- . the manufacture of reinforced plastic trailers;
- . the manufacture of reinforced plastic baskets by an employer who does not manufacture the aerial basket;

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <ul style="list-style-type: none"> . the rewinding of electric motors of locomotives; . the manufacture of truck boxes made out of reinforced plastic; . the manufacture of silos; . the manufacture of wire mesh containers. | | | | | | | | |
| 36110 | <p>Manufacturing boilers and metal tanks; manufacturing heavy industrial machines and equipment</p> <p>This unit refers to :</p> <ul style="list-style-type: none"> . the manufacture of boilers and metal tanks. <p>This unit refers to the manufacture of the following heavy industrial machines and equipment :</p> <ul style="list-style-type: none"> . industrial dust extractors, cyclones and heat exchangers; . machines and equipment for the paper industry; . machines and equipment for the sawmill industry; . machines and equipment for the mining industry; . machines and equipment for the primary iron industry. <p>This unit also refers to the manufacture of the following heavy machines and equipment :</p> <ul style="list-style-type: none"> . industrial stacks made out of metal; . machines and industrial equipment for wastewater and drinking water treatment; . overhead cranes, hoists, monorails and winches; . bridge or mounted cranes; . turbines. | 3.16 | 2.80 | 0.3196 | 0.3116 | 0.2520 | 0.6968 | 0.6968 | 0.6968 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <p>This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit :</p> <ul style="list-style-type: none"> . the manufacture of industrial fans and centrifugal blowers; . the manufacture and assembly of industrial piping other than on the work site or on the job. <p>This unit does not refer to :</p> <ul style="list-style-type: none"> . the manufacture of cast iron boilers; . the installation referred to under units 80080, 80140 and 80250; . the manufacture of products on the work site or on the job; . the manufacture in a foundry of products referred to under this unit. | | | | | | | | |
| 36120 | <p>Manufacturing heating, ventilation, air conditioning and refrigeration equipment; manufacturing home appliances; manufacturing or assembling electric lighting fittings; manufacturing pumps and compressors</p> <p>This unit refers to :</p> <ul style="list-style-type: none"> . the manufacture of heating equipment, such as : <ul style="list-style-type: none"> . unit heaters; . solar energy heaters; . burners; . water heaters; . furnaces; | 2.91 | 2.56 | 0.1995 | 0.1810 | 0.1434 | 0.6226 | 0.6226 | 0.6226 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

. solar energy light poles;
. the manufacture of pumps and compressors.

This unit also refers to :

- . the manufacture of automatic distributing machines;
- . the manufacture of refrigerated fountains and water coolers;
- . the manufacture of household drinking water treatment equipment;
- . the manufacture or repair of automobile radiators;
- . the manufacture of sprayers;
- . the manufacture of pressure washer equipment;
- . the manufacture of tanning beds.

This unit does not refer to :

- . the manufacture of equipment only requiring sheet metal work without the assembly of electrical or mechanical components, such as roof fans or chimney stacks;
- . the manufacture of heavy industrial refrigeration equipment requiring the assembly of pipes;
- . the manufacture in a foundry of products referred to under this unit;
- . the manufacture of non-electric lighting fittings;
- . glass work in the manufacture of electric lighting fittings;
- . the moulding of metal in the manufacture of electric lighting fittings;
- . the manufacture of lamp shades;
- . the installation referred to under units 69960, 80030 to 80260;
- . the manufacture of equipment for farm spraying or dusting;

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <ul style="list-style-type: none"> . the manufacture of thermostats; . the repair of radiators when the radiator is mounted on or removed from the vehicle by the workers of the employer. | | | | | | | | |
| 36130 | <p>Manufacturing commercial kitchen appliances and equipment; manufacturing machines and equipment for the food, pharmaceutical and cosmetics industry; manufacturing machines and equipment for the maple growing industry; manufacturing machine-tools for working metal and woodworking; manufacturing machines and equipment for the rubber, plastic, furniture and lumber industry</p> <p>This unit refers to :</p> <ul style="list-style-type: none"> . the manufacture of commercial kitchen appliances and equipment, such as : <ul style="list-style-type: none"> . cooking appliances, stoves and ovens; . food warming appliances; . dishwashers; . the manufacture of machines and equipment for the food industry, such as : <ul style="list-style-type: none"> . bakery product machines and equipment; . bottling machines and equipment; . slaughterhouse machines and equipment; . brewery machines and equipment; . the manufacture of machines and equipment for the pharmaceutical and cosmetics industry; . the manufacture of machines and equipment for the maple products industry; . the manufacture of machine tools for working metal or woodworking; | 2.59 | 2.26 | 0.2128 | 0.2161 | 0.1331 | 0.4610 | 0.4610 | 0.4610 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

. the manufacture of machines and equipment for the rubber, plastic, furniture or lumber industry.

This unit also refers to :

- . the manufacture of machines and equipment for mobile sawmills;
- . the manufacture of assembly lines;
- . the manufacture of packaging machines;
- . the manufacture of mechanized hand tools;
- . the manufacture of snow blowers for the home.

This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit :

- . the manufacture of dies;
- . the manufacture and assembly of industrial piping elsewhere than on the work site or on the job;
- . the manufacture of metal counters.

This unit does not refer to :

- . the manufacture of tanks;
- . the installation referred to under units 80080 and 80250;
- . the manufacture of products on the work site or on the job;
- . the manufacture in the foundry of products referred to under this unit.

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|---|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| 36140 | Manufacturing and refurbishing transformers; manufacturing electric motors, generators, alternators, generating sets; rewiring of electric motors, alternators and starters | 2.29 | 1.96 | 0.1632 | 0.1832 | 0.1751 | 0.4815 | 0.4815 | 0.4815 |

This unit refers to :

- . the manufacture and refurbishing of power, switchboard and voltage transformers;
- . the manufacture of electric motors;
- . the manufacture of generators;
- . the manufacture of alternators;
- . the manufacture of generating sets;
- . the rewiring of electric motors, alternators and starters.

This unit also refers to :

- . the manufacture of high-power condensers;
- . the manufacture of ignitions;
- . the manufacture of starters;
- . the manufacture of solenoids;
- . the manufacture of bus-bars;
- . the manufacture of accumulators and batteries.

This unit does not refer to :

- . the rewiring of electric motors, alternators and starters on the work site or on the job;
- . the installation referred to under unit 80060.

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|---|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| 36150 | Manufacturing computer hardware and peripherals, telephone and communication hardware, audio-video hardware, electric switching and connection devices, electric and electronic parts and components, control panels and electric and electronic measurement and control instruments panels | 1.05 | 0.76 | 0.0577 | 0.0655 | 0.0477 | 0.1970 | 0.1970 | 0.1970 |

This unit refers to :

- . the manufacture of computer hardware and peripherals, such as :
 - . computers;
 - . peripherals installed inside or outside the computer such as monitors, keyboards, mice, joysticks, storage devices, disk drives and printers;
 - . automatic bank tellers;
 - . sales terminals;
 - . bar code readers;
 - . data entry terminals;
 - . video lottery machines;
- . the manufacture of telephone and communication hardware, such as :
 - . telephones;
 - . telephone consoles and exchanges;
 - . radio-broadcasting and television broadcasting hardware;
 - . traditional or wireless communication hardware and systems;
 - . alarm and intercom equipment;
 - . satellite communication hardware;
 - . telecommunication antennas;
- . the manufacture of audio-video material, such as :

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| 36160 | Manufacturing aircraft | 1.09 | 0.80 | 0.0883 | 0.0782 | 0.0594 | 0.2070 | 0.2070 | 0.2070 |
| | This unit refers to : | | | | | | | | |
| | . the manufacture of aircraft. | | | | | | | | |
| | This unit also refers to : | | | | | | | | |
| | . the manufacture of the following parts for aircraft : ailerons, wings, landing gear, fuselage, gas turbines; | | | | | | | | |
| | . the manufacture and overhauling of aircraft engines; | | | | | | | | |
| | . major modifications to aircraft systems or equipment; | | | | | | | | |
| | . mechanical maintenance and refurbishing of aircraft when done by an employer other than an air carrier. | | | | | | | | |
| 36170 | Shipbuilding in a shipyard | 10.75 | 10.17 | 0.6495 | 0.5494 | 0.4238 | 1.5012 | 1.5012 | 1.5012 |
| | This unit refers to : | | | | | | | | |
| | . the building, repairing, transforming and modifying in a shipyard of ships such as : dredge scows, commercial fishing boats, passenger lines, ferries, ice-breakers; | | | | | | | | |
| | . manufacturing parts of ships and barges in a shipyard; | | | | | | | | |
| | . the repair of ships such as : dredge scows, commercial fishing boats, liners, ferries, ice-breakers. | | | | | | | | |
| | This unit also refers to : | | | | | | | | |
| | . vessel refitting and boiling out services in a shipyard; | | | | | | | | |
| | . the building, repairing, transformation and modification of | | | | | | | | |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | drilling platforms. | | | | | | | | |
| 36190 | Manufacturing snowmobiles, personal watercraft, recreational all-terrain vehicles, motorcycles and motorized golf carts; manufacturing scooters; manufacturing and refurbishing passenger coaches for rail and subway transportation | 1.14 | 0.85 | 0.0945 | 0.0864 | 0.0742 | 0.1848 | 0.1848 | 0.1848 |
| 36200 | Manufacturing buses, ambulances, trucks with the assembly of the power train, travel trailers, camping trailers, caravans and motorized trailers | 3.73 | 3.36 | 0.3034 | 0.3056 | 0.2551 | 0.9296 | 0.9296 | 0.9296 |
| | This unit refers to : | | | | | | | | |
| | <ul style="list-style-type: none"> . the manufacture of the following vehicles : <ul style="list-style-type: none"> . buses and motor coaches; . ambulances; . trucks with assembly of the power train; . the manufacture of travel trailers; . the manufacture of camping trailers; . the manufacture of caravans and motorized trailers. | | | | | | | | |
| | This unit also refers to : | | | | | | | | |
| | <ul style="list-style-type: none"> . the adaptation of vehicles for handicapped persons; . the manufacture of extended body limousines; . the conversion of buses or trucks; . the interior fitting of trucks and panel trucks; . the manufacture of motor homes. | | | | | | | | |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|---|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <ul style="list-style-type: none"> . when drawing stock is manufactured in the same building; . the manufacture of products made from ferrous metal rods manufactured in the same building. | | | | | | | | |
| 36310 | <p>Manufacturing or rolling of aluminum</p> <p>This unit refers to:</p> <ul style="list-style-type: none"> . the extraction of alumina from bauxite ore; . the manufacture of aluminum through the electrolysis of alumina; . the hot or cold rolling of aluminum to manufacture simple forms such as bars, sheets, plates or strips. <p>This unit also refers to:</p> <ul style="list-style-type: none"> . the recycling of aluminum slag and the remelting of ingots; . the manufacture of magnesium from mineral compounds; . the extrusion or the hot or cold drawing of aluminum or magnesium manufactured in the same building. <p>This unit also refers to the following activity when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit:</p> <ul style="list-style-type: none"> . the manufacture of non-ferrous metal alloys. | 1.43 | 1.13 | 0.1088 | 0.1155 | 0.0882 | 0.2881 | 0.2881 | 0.2881 |
| 36320 | Refining of non-ferrous metals; rolling, extrusion or hot drawing of non-ferrous metals | 2.86 | 2.52 | 0.1860 | 0.2276 | 0.1670 | 0.5176 | 0.5176 | 0.5176 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | This unit refers to: | | | | | | | | |
| | <ul style="list-style-type: none"> . the electrolytic refining of non-ferrous metals; . the hot or cold rolling of non-ferrous metals to manufacture simple forms such as bars, sheets, plates or strips; . the extrusion of simple forms in non-ferrous metals, such as rods, tubes or profiles; . the hot drawing, through a die, of non-ferrous metals to manufacture drawing stock. | | | | | | | | |
| | This unit also refers to: | | | | | | | | |
| | <ul style="list-style-type: none"> . the remelting of non-ferrous metal waste; . the advanced refining of non-ferrous metals by distillation or zone melting; . the manufacture of non-ferrous metal alloys; . the forging of non-ferrous metals manufactured in the same building; . the cold drawing, through a die, of non-ferrous metals manufactured or extruded in the same building; . the aluminizing by co-extrusion of metal wires or cables; . the cold drawing of aluminum tubes when the aluminum is not manufactured in the same building; . the manufacture of non-ferrous metal products from drawing stock manufactured in the same building; . the manufacture of products from non-ferrous metal rods manufactured in the same building. | | | | | | | | |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | . the manufacture of models, moulds or dies; . the manufacture of cores. | | | | | | | | |
| | An employer who engages, in the same building, in the manufacture by casting of non-ferrous metal parts and in an activity referred to under unit 36310 or unit 36320 is classified in this unit for these activities. | | | | | | | | |
| 54010 | Trading in or renting indoor or outdoor furniture for the home, the office, or commercial, industrial or institutional establishments; trading in antique furniture; trading in or renting big home appliances; trading in, renting or repairing audio and video equipment; repairing small or big home appliances | 2.80 | 2.46 | 0.1631 | 0.1707 | 0.1575 | 0.5897 | 0.5897 | 0.5897 |
| | This unit refers to : | | | | | | | | |
| | . the trade in or rental of indoor or outdoor furniture for the home, the office or commercial, industrial or institutional establishments; | | | | | | | | |
| | . the trade in antique furniture; | | | | | | | | |
| | . the trade in or rental of big home appliances, such as : | | | | | | | | |
| | . freezers; | | | | | | | | |
| | . stoves; | | | | | | | | |
| | . dishwashers; | | | | | | | | |
| | . washers and dryers; | | | | | | | | |
| | . refrigerators; | | | | | | | | |
| | . the trade in, rental or repair of audio and video equipment; | | | | | | | | |
| | . the repair of small or big home appliances. | | | | | | | | |

This unit also refers to :

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| . | the trade in, rental or repair of stage lighting and public address equipment; | | | | | | | | |
| . | the trade in, rental or repair of vending machines offering food products, toys or cigarettes; | | | | | | | | |
| . | the trade in, rental or repair of can or bottle recycling machines; | | | | | | | | |
| . | the trade in refrigerated cabinets or counters; | | | | | | | | |
| . | the trade in coffins or urns; | | | | | | | | |
| . | the trade in, rental or repair of arcade games; | | | | | | | | |
| . | the repair of video lottery terminals; | | | | | | | | |
| . | the trade in parabolic antennas; | | | | | | | | |
| . | the rental of exhibition stands; | | | | | | | | |
| . | the trade in or repair of commercial kitchen machines and equipment, such as : | | | | | | | | |
| . | . cooking appliances, stoves and ovens; | | | | | | | | |
| . | . appliances for reheating food; | | | | | | | | |
| . | . dishwashers; | | | | | | | | |
| . | the trade in or rental of automatic bank tellers; | | | | | | | | |
| . | the repair or maintenance of systems, other than central, refrigeration or air conditioning systems. | | | | | | | | |

This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of trading or renting activities referred to under this unit :

- . the trade in or rental of interior decorating accessories, vacuum cleaners, small household appliances, floor covering, lighting fixtures or air conditioners;
- . the trade in antiques;
- . the trade in compact discs, software or DVDs;

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <ul style="list-style-type: none"> equipment, such as : <ul style="list-style-type: none"> . telephones; . regular or cordless communication equipment and systems; . two-way communication systems; . the trade in, rental or repair of photographic material and equipment, such as : <ul style="list-style-type: none"> . cameras; . lenses; . film rolls; . tripods; . photography service; . film development and printing service. <p>This unit also refers to :</p> <ul style="list-style-type: none"> . the trade in, rental or repair of sewing machines; . the trade in personal care equipment, such as : <ul style="list-style-type: none"> . curling irons; . razors; . hair dryers; . the trade in lighting fixtures, such as : <ul style="list-style-type: none"> . lamps; . lights; . the trade in video game consoles; . the trade in alarm systems without installation; . the trade in or rental of water coolers; . the trade in or rental of domestic equipment used to treat drinking water; . the rental of medical oxygen equipment; | | | | | | | | |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

- . the trade in equipment for making beverages at home such as:
 - . juice;
 - . wine;
 - . beer.

This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit :

- . the trade in compact discs, software or DVDs;
- . the trade in office supplies, such as :
 - . paper;
 - . cash register rolls;
 - . pencils;
- . the repair of office machines and equipment;
- . the trade in vacuum cleaners;
- . the trade in orthoses;
- . the trade in parabolic antennas;
- . the assembly of computers;
- . the repair of small household appliances or personal care equipment;
- . the trade in lighting supplies, such as :
 - . bulbs;
 - . fluorescent lights;
- . the repair of lighting fixtures;
- . the trade in video game supplies, such as :
 - . joysticks;
 - . cables;
 - . memory cards;
- . the repair of video game consoles;

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <ul style="list-style-type: none"> . the repair of water coolers or domestic equipment to treat drinking water; . the trade in concentrates for making beverages at home; . the trade in water. <p>This unit does not refer to :</p> <ul style="list-style-type: none"> . the installation of parabolic antennas; . the installation of products sold or rented when it is referred to in units 80030 to 80260; . the laminating of photographs; . the installation of communication systems for automobile vehicles. | | | | | | | | |
| 54030 | <p>Trading in floor coverings; trading in fabrics; trading in notions; trading in decorating and furniture accessories made of textile; trading in blinds; trading in paint and wallpaper; trading in wrapping supplies made of paper, plastic, paperboard or polystyrene; trading in disposable dishware and utensils made of paper, plastic, paperboard or polystyrene; trading in plastic films and sheets; trading in sanitary supplies; trading in maintenance or cleaning products</p> <p>This unit refers to :</p> <ul style="list-style-type: none"> . the trade in floor coverings, such as : <ul style="list-style-type: none"> . slate; . ceramics; . vinyl tiles and linoleum; . marble; . parquetry; | 1.97 | 1.65 | 0.1096 | 0.1130 | 0.1073 | 0.3597 | 0.3597 | 0.3597 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

- . waxes;
- . disinfectants.

This unit also refers to :

- . the trade in windowpanes or mirrors;
- . store window decoration service;
- . the trade in or rental of vacuum cleaners, polishing machines or machines to wash floors or carpets;
- . the trade in cleaning products for vehicles, such as :
 - . waxes;
 - . soaps;
- . the trade in manual wrapping equipment;
- . the trade in cleaning articles, such as :
 - . brooms;
 - . mops;
 - . feather dusters;
 - . dish mops.

This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit :

- . the trade in interior decorating accessories, such as :
 - . lighting fixtures;
 - . knick-knacks;
 - . bathroom accessories;
- . the trade in hand soap;
- . the trade in adhesive tape for packaging;
- . the repair of vacuum cleaners, polishing machines or machines

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

- . games or toys;
- . food stuffs;
- . make-up or perfume;
- . the retailing of supplies for the home and for automobiles in the same building, such as :
 - . small electrical appliances or audio and video equipment;
 - . dishware, glassware or cutlery;
 - . sports or gardening articles;
 - . seasonal articles or tools;
 - . parts, supplies and accessories for automobiles;
- . one-price stores engaging under one roof in the trade in a variety of low-cost merchandise, such as :
 - . dishware, glassware and cutlery;
 - . games, toys or handicraft supplies;
 - . office supplies, gift wrapping supplies or greeting cards;
 - . seasonal articles;
 - . food stuffs.

This unit also refers to :

- . the retail trade in food, equipment or supplies for pets such as dogs, cats or budgies;
- . the placing of merchandise on shelves;
- . the operation of stands or squad services for promotional activities such as:
 - . the tasting of food products;
 - . the distribution of samples, posters or documents;
 - . the demonstration of products;
- . the trade in a varied range of promotional items, such as :
 - . agendas;

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

- . calendars;
- . clothing;
- . key-rings;
- . cups.

This unit also refers to the following activity when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit :

- . the trade in trees, bushes, plants or flowers.

Retail trade refers to mainly selling goods to consumers for personal or home use.

This unit does not refer to :

- . a photography service or a film printing and development service;
- . pet grooming or boarding services;
- . the activities referred to in unit 54350;
- . the retailing of gasoline or diesel fuel;
- . the cutting, making, preparation or processing of food stuffs intended for sale.

This unit also refers to the printing by transfer or by using specialized printers when it is done by workers of an employer as part of the carrying out by this employer of the trade in a variety of promotional items.

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| 54060 | Trading in dishes, pottery, knick-knacks, glassware, cutlery, utensils or cookware; trading in or lending of games or toys; trading in or repairing jewellery; operating a jewellery store; trading in posters, paintings, frames or materials for artists; framing service for canvasses, documents or posters; trading in records, cassettes, compact discs, DVDs or software; operating a video club; trading in or distribution of documents; trading in office supplies, gift-wrapping supplies or greeting cards | 1.49 | 1.19 | 0.0678 | 0.0708 | 0.0587 | 0.3087 | 0.3087 | 0.3087 |

This unit refers to :

- . the trade in dishes, pottery, knick-knacks, cutlery, utensils or cookware;
- . the trade in or lending of games or toys;
- . the trade in or repair of jewellery;
- . the operation of a jewellery store;
- . the trade in posters, paintings, frames or materials for artists, such as :
 - . brushes;
 - . canvasses;
 - . tubes of paint;
- . framing service for canvasses, documents or posters;
- . the trade in records, cassettes, compact discs, DVDs or computer software;
- . the operation of a video club;
- . the trade in or the distribution of documents such as books, newspapers, magazines or advertising pamphlets;
- . the trade in office supplies, gift-wrapping supplies or greeting cards.

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

This unit also refers to :

- . the assembly, setting or engraving of jewels;
- . the trade in watches or clocks;
- . the trade in eye glasses;
- . the trade in small collector's items, such as:
 - . stamps;
 - . currencies;
 - . figurines;
 - . cards;
- . art galleries;
- . the trade in handicrafts or souvenirs;
- . the trade in religious articles, such as :
 - . medals;
 - . statuettes;
 - . rosary beads;
- . the trade in candles and candlesticks;
- . the trade in erotic articles and clothing;
- . the trade in lottery tickets;
- . the trade in trophies and commemorative plaques.

This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit :

- . the repair of watches or clocks;
- . laminating service.

This unit also refers to the manufacture of jewellery when done by the workers of an employer as part of the operation of a jewellery store.

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

- . wood or wood fibre panels;
- . the trade in building materials, such as :
 - . bricks;
 - . flagstones;
 - . gravel;
 - . insulation;
 - . pipes;
- . the trade in prefabricated joinery, such as :
 - . stairways;
 - . handrails;
 - . mouldings;
- . the trade in fences or balustrades;
- . the trade in doors, windows or exterior siding;
- . the trade in kitchen or bathroom cabinets or counters;
- . the trade in trees, shrubs, plants or flowers, including florists;
- . the trade in grave monuments.

This unit also refers to :

- . the engraving of grave monuments;
- . the trade in fountains and statues;
- . the trade in or rental of wood pallets;
- . the manufacture of floral or plant arrangements.

This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit :

- . the rental of tools;
- . the trade in gardening supplies, such as :

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <ul style="list-style-type: none"> . fertilizer; . seeds; . herbicides; . shovels; . rakes; . pruning shears; . interior decorating design service. | | | | | | | | |
| | This unit does not refer to : | | | | | | | | |
| | <ul style="list-style-type: none"> . the trade in shreds, chips or sawdust; . the installation of products sold when it is referred to in units 80030 to 80260; . landscaping work; . the repair of wood pallets. | | | | | | | | |
| | The employer who engages both in the trade of trees, shrubs, plants or flowers, including florists, and in the trade in gift articles referred to in unit 54060 is classified in this unit for these activities. | | | | | | | | |
| 54080 | Trading, renting or repairing snowmobiles, personal watercraft, recreational all-terrain vehicles, motorcycles, motorized golf carts or scooters; trading or renting travel trailers, camping trailers, park trailers, worksite trailers, fifth wheel trailers or camper bodies; trading, renting or doing mechanical repairs on boats with a motor; trading, renting or repairing machines and equipment for outdoor household maintenance work or landscaping work; trading, renting or repairing power tools; rental centre offering machines and equipment for outdoor household maintenance work or landscaping work or tools | 2.80 | 2.45 | 0.1583 | 0.1635 | 0.1609 | 0.6265 | 0.6265 | 0.6265 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | This unit refers to : | | | | | | | | |
| | <ul style="list-style-type: none"> . the trade in, rental or repair of snowmobiles, personal watercraft, recreational all-terrain vehicles, motorcycles, motorized golf carts or scooters; . the trade in or rental of travel trailers, camping trailers, park trailers, worksite trailers, fifth wheel trailers or camper bodies; . the trade in, rental or mechanical repairs to boats with a motor, such as : <ul style="list-style-type: none"> . yachts; . pleasure pontoons; . the trade in, rental or repair of machines and equipment for outdoor household maintenance work or landscaping work, such as : <ul style="list-style-type: none"> . cultivators; . roto spaders; . chainsaws; . snowblowers; . hedge trimmers or edge trimmers; . garden tractors or lawnmowers; . the trade in, rental or repair of power tools, such as : <ul style="list-style-type: none"> . drills; . sanders; . saws; . sharpeners; . drill presses; . table saws; . the rental of a variety of machines and equipment for outdoor home maintenance work or landscaping work or tools. | | | | | | | | |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

This unit also refers to :

- . the trade in, rental or repair of outboard motors;
- . the trade in or rental of sailboats;
- . a rental centre for a variety of articles or equipment for receptions and celebrations, such as :
 - . tents or big tops;
 - . tables or chairs;
 - . lighting systems or audio and video equipment;
 - . dishware, glassware or cutlery;
 - . kitchen equipment;
- . the rental of tents or big tops;
- . the trade in, rental or installation of temporary wood garages;
- . the trade in or rental of equipment and material for traffic safety, such as :
 - . signs;
 - . cones;
 - . safety barriers;
- . the trade in, rental or installation of canvas shelters or canopies.

This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit :

- . the trade in or rental of non-motorized boats, such as :
 - . kayaks;
 - . canoes;
 - . pedalos;
 - . sailboards;

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

- . the trade in or rental of boat accessories;
- . the trade in utility trailers;
- . the mechanical repair of sailboats;
- . the repair of caravans, camping trailers, park trailers, building site trailers, fifth wheel trailers or camper bodies;
- . the trade in propane gas;
- . the trade in accessories for power tools, such as :
 - . grindstones;
 - . abrasives;
 - . blades;
 - . drill bits.

This unit also refers to the rental of the following equipment when it is done by the workers of an employer as part of the activity of renting a variety of machines and equipment for outdoor household maintenance work or landscaping or tools :

- . welding equipment;
- . generators or compressors;
- . tow-hoes;
- . scaffolding;
- . mobile elevating platforms.

This unit does not refer to :

- . the installation of scaffolding or big tops;
- . the rental of motor boats or sailboats with the services of a captain;
- . the rental of snowmobiles, personal watercraft, recreational all-terrain vehicles, motorcycles or non-motorized boats with a

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|---|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <ul style="list-style-type: none"> . guide service; . the operation of a trailer park. | | | | | | | | |
| 54090 | <p>Trading in connection or communication devices, electric or electronic parts or components; trading in measurement, calibration or control instruments; trading in sanitary appliances; trading in heating equipment; trading in woodstoves or prefabricated fireplaces; trading in air conditioning equipment</p> <p>This unit refers to :</p> <ul style="list-style-type: none"> . the trade in connection or communication devices, electric or electronic parts or components, such as : <ul style="list-style-type: none"> . switches; . chips or microprocessors; . printed circuit boards; . connectors or other connection elements; . semi-conductors; . electric fuses; . breakers; . electric light bulbs; . the trade in measurement, calibration or control instruments, such as : <ul style="list-style-type: none"> . water metres; . gages; . thermostats; . the trade in sanitary appliances, such as : <ul style="list-style-type: none"> . bathtubs; . toilet bowls and tanks; . sinks; | 1.05 | 0.76 | 0.0710 | 0.0644 | 0.0600 | 0.1697 | 0.1697 | 0.1697 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

- . urinals;
- . the trade in heating equipment, such as :
 - . space-heaters;
 - . furnaces;
 - . heat pumps;
 - . electric baseboards;
- . the trade in woodstoves or prefabricated fireplaces;
- . the trade in air conditioning equipment, such as :
 - . air conditioners;
 - . dehumidifiers;
 - . humidifiers.

This unit also refers to :

- . the trade in hardware articles, such as :
 - . bolts;
 - . hinges;
 - . nails;
 - . nuts;
 - . rivets;
 - . screws;
- . the trade in safes;
- . the trade in household ventilation equipment, such as :
 - . air supply units;
 - . air-air heat exchangers.

This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit :

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

. the trade in, rental or repair of bicycles.

This unit also refers to :

- . the trade in or rental of physical fitness equipment, such as :
 - . exercise equipment;
 - . weight-lifting equipment;
- . the trade in or rental of equipment for shooting, such as :
 - . firearms;
 - . bows;
 - . crossbows;
 - . ammunition;
 - . arrows;
 - . targets;
- . the trade in or rental of equipment for camping or the outdoors, such as :
 - . tents;
 - . sleeping bags;
 - . portable stoves;
 - . mess-kits;
 - . air mattresses;
- . the trade in game tables and accessories, such as :
 - . billiards;
 - . table hockey;
 - . ping-pong;
- . the repair and adjustment of musical instruments;
- . the trade in equipment for playgrounds, such as :
 - . swings;
 - . slides;
 - . monkey bars;

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

- . the trade in or rental of non-motorized boats, such as :
 - . kayaks;
 - . canoes;
 - . pedalos;
 - . sailboards;
- . the trade in or rental of boat accessories, such as :
 - . paddles;
 - . life jackets;
- . the sharpening of skis or skates;
- . the operation of a pawnbrokerage business.

This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit :

- . the repair of sporting goods and equipment;
- . the trade in outdoor furniture;
- . the filling of compressed air bottles;
- . the opening, closing and cleaning of pools or spas;
- . the trade in, rental or installation of canvas shelters or canopies;
- . the trade in cassettes, compact discs or DVDs;
- . the trade in pool and spa accessories or maintenance products.

This unit does not refer to :

- . the installation, construction or repair of pools and spas;
- . the installation of the products sold or rented when they are referred to in units 80030 to 80260;
- . the repair of church organs.

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

- . the trade in, rental or repair of forklifts;
- . the trade in, rental or repair of mobile lifting devices, such as :
 - . aerial baskets;
 - . mobile elevating platforms.

This unit also refers to :

- . the rental of scaffolding or bleachers;
- . the trade in or rental of equipment that can be attached to farm tractors, heavy equipment, forklifts or mobile lifting devices, such as :
 - . buckets;
 - . mechanized grapples or scissors;
 - . non-domestic snowblowers;
 - . grader or snow plow blades;
- . the trade in parts for farm tractors, heavy equipment, forklifts or mobile lifting devices;
- . the trade in or rental of locomotives or freight cars;
- . the trade in or rental of containers.

This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit :

- . the trade in, rental or repair of household machines and equipment used for maintenance or landscaping work, such as :
 - . rotary cultivators;
 - . roto spaders;
 - . chainsaws;
 - . snowblowers;

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|---|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <ul style="list-style-type: none"> . hedge trimmers or edge trimmers; . lawn tractors; . the rental of tools; . the trade in or rental of trailers; . the trade in hoists or shelves; . the repair of containers; . the trade in or rental of wood pallets. <p>This unit does not refer to :</p> <ul style="list-style-type: none"> . the installation of scaffolding or bleachers; . the rental, with an operator, of farm tractors, heavy equipment, forklifts or mobile lifting devices; . the rental, with installation, of stationary cranes; . the operation of a mobile welding unit; . the repair of locomotives or freight cars; . the repair of wood pallets; . the operation of a body shop. <p>An employer who performs in the same building an activity referred to under this unit and an activity referred to in unit 54080 is classified in this unit for these activities.</p> | | | | | | | | |
| 54230 | Trading in or renting heavy industrial machines and equipment; trading in or renting machines and equipment for the manufacturing industry; trading in or renting farm machines and equipment other than for working the land or crops; trading in or renting stationary lifting or handling equipment | 1.46 | 1.16 | 0.0773 | 0.0635 | 0.0675 | 0.2294 | 0.2294 | 0.2294 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

- . conveyors;
- . hoists;
- . pulleys;
- . conveyor parts or belts.

This unit also refers to :

- . the trade in or rental of compressors;
- . the trade in or rental of industrial machines and equipment for the treatment of wastewater and drinking water;
- . the trade in equipment for mechanical or bodywork repairs, such as :
 - . tire machines;
 - . machines for aligning or balancing tires;
 - . lifts;
- . the trade in fuel tanks or pumps;
- . the trade in pressure washer equipment;
- . the trade in industrial or commercial scales;
- . the trade in or rental of pumps, such as :
 - . water pumps;
 - . swimming pool pumps;
 - . sewer pumps;
 - . industrial pumps;
- . the trade in equipment for greenhouse or hydroponic operations;
- . the trade in or rental of :
 - . motor-generator sets;
 - . transformers;
 - . electricity generators;
 - . electric or diesel motors;

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| . | the trade in or rental of industrial ovens, furnaces or heat chambers; | | | | | | | | |
| . | the trade in or rental of welding equipment or devices without the trade in the related gases. | | | | | | | | |
| | This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit : | | | | | | | | |
| . | the trade in or rental of tools; | | | | | | | | |
| . | the trade in parts intended for machines and equipment referred to under this unit; | | | | | | | | |
| . | repairs when done elsewhere than on the worksite or on the job. | | | | | | | | |
| | This unit does not refer to : | | | | | | | | |
| . | the construction of grain silos or greenhouses; | | | | | | | | |
| . | the refurbishing of electric or diesel motors; | | | | | | | | |
| . | repairs to a pump when the employer also rewires the motor of said pump; | | | | | | | | |
| . | the rewiring of electric motors. | | | | | | | | |
| | This unit does not refer to the installation, maintenance and repair of machines and equipment referred to in units 69960 or 80030 to 80260. | | | | | | | | |
| 54240 | Trading in fuel oil, propane gas, lubricating oils and greases or butane; trading in chemical products; trading in or maintaining fire extinguishers | 3.01 | 2.66 | 0.1558 | 0.1587 | 0.1088 | 0.5404 | 0.5404 | 0.5404 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|---|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| . | <ul style="list-style-type: none"> the trade in, rental, maintenance or installation of equipment, such as : <ul style="list-style-type: none"> burners; furnaces or floor furnaces; barbecues or ranges; water heaters or heat pumps; tanks or bottles; the trade in fire protection equipment, such as : <ul style="list-style-type: none"> emergency light fixtures; hoses; alarms; the bottling of sold products. | | | | | | | | |
| | <p>An employer who engages both in the trade in pyrotechnical devices or explosives and in the presentation of pyrotechnical shows is classified in this unit for these activities.</p> <p>This unit does not refer to :</p> <ul style="list-style-type: none"> chimney-sweeping service; the trade in maintenance or cleaning products; the trade in pest control products; work related to pipefitting, plumbing, sheet metal work, electricity or electronics; the installation of underground tanks; the trade in coating products. | | | | | | | | |
| 54250 | Trading in food for farm animals; trading in seeds, seeds for sowing or mixed or unmixed cereal crops; trading in pest control products; trading in domestic animals; pet grooming service | 2.40 | 2.07 | 0.1276 | 0.1429 | 0.1241 | 0.4467 | 0.4467 | 0.4467 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

This unit refers to :

- . the trade in food for farm animals such as cattle, hogs, horses or poultry;
- . the trade in seeds, seeds for sowing or mixed or unmixed cereals, such as :
 - . wheat;
 - . corn;
 - . barley;
 - . beans or dried peas;
- . the trade in pest control products, such as :
 - . insecticides;
 - . rat poison;
 - . pesticides;
 - . fungicides;
- . the trade in domestic animals;
- . domestic animals grooming service.

This unit also refers to :

- . grain elevator service;
- . the trade in shreds, chips or sawdust;
- . shred, chip or sawdust bagging service;
- . the trade in fertilizers;
- . the wholesale trade in food, equipment or supplies for pets;
- . the trade in potting soil.

This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit :

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

- . plastic;
- . paper;
- . cardboard;
- . metal;
- . rubber;

This unit also refers to :

- . the demolition by crushing of automobile vehicles;
- . inserting service.

An employer who engages both in the recycling of clothing or textile materials and in the manufacture of diapers or cloths made of fabric is classified in this unit for these activities.

This unit does not refer to :

- . the removal of recyclable materials or objects except when it is done using the “Roll off” container system by the workers of an employer as part of the carrying out by this employer of the picking up of recyclable materials or objects. This unit then refers to the rental of the related containers;
- . the demolition or the stripping referred to in units 80080 to 80110;
- . recycling with the trade in automobile parts or accessories;
- . the trade in clothing;
- . the collection for reconditioning and resale of objects, such as :
 - . furniture;
 - . household appliances;
 - . sporting goods.

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| 54320 | Trading in new or used automobile vehicles; trading in new or used caravans or motorized trailers; renting automobile vehicles; renting caravans or motorized trailers; trading in or renting trailers | 1.91 | 1.59 | 0.1116 | 0.1234 | 0.1004 | 0.3778 | 0.3778 | 0.3778 |

This unit refers to :

- . the trade in new or used automobiles, trucks, buses or coaches;
- . the trade in new or used caravans or motorized trailers;
- . the rental of automobiles, trucks, buses or coaches;
- . the rental of caravans or motorized trailers;
- . the trade in or rental of trailers, such as :
 - . flatbed trailers whether covered or not;
 - . trailers for the transport of automobiles;
 - . dump trailers;
 - . tank trailers;
 - . low-bed semi-trailers;
 - . utility trailers.

This unit also refers to the following activity when done by the workers of an employer as part of the carrying out by this employer of the activities referred to under this unit :

- . the trade in tourism trailers, camping trailers, park trailers, building site trailers, fifth wheel trailers or camper bodies.

This unit does not refer to :

- . the activities referred to in units 54340, 54350 and 54360.

An employer who performs both an activity referred to under this unit

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | the purposes of the carrying out by this employer of an activity referred to in units 54350 or 54360. | | | | | | | | |
| | This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit : | | | | | | | | |
| | . the trade in maintenance products for automobile vehicles, such as : | | | | | | | | |
| | . waxes; | | | | | | | | |
| | . soaps; | | | | | | | | |
| | . additives; | | | | | | | | |
| | . antifreeze; | | | | | | | | |
| | . oils; | | | | | | | | |
| | . lubricants; | | | | | | | | |
| | . the trade in tires; | | | | | | | | |
| | . the trade in automobile vehicle paint. | | | | | | | | |
| | This unit does not refer to : | | | | | | | | |
| | . the repair or installation of sold products. | | | | | | | | |
| 54350 | Trading in or installing tires or tubes; operating an automobile vehicle repair workshop; automobile vehicle road service or towing service; recycling with the trade in used automobile vehicle parts and accessories; operating an automobile vehicle muffler components installation workshop; operating an automobile vehicle suspension repair workshop | 4.75 | 4.35 | 0.3170 | 0.3202 | 0.2735 | 1.0038 | 1.0038 | 1.0038 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

- . meat, fish or seafood;
- . the wholesale trade in beverages, both alcoholic and non-alcoholic;
- . the transport of raw milk.

This unit also refers to:

- . the itinerant wholesale trade in foodstuffs;
- . the wholesale trade in natural ice;
- . the wholesale trade in tobacco products;
- . the wholesale trade in water.

This unit also refers to the following activity when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit:

- . the wholesale trade in non-food products such as:
 - . body hygiene or care products;
 - . over-the-counter drugs;
 - . maintenance and cleaning products;
 - . wrapping supplies;
 - . sanitary supplies.

Wholesale trade refers to the trade in goods for resale or for commercial, industrial, institutional or professional use.

Retail trade refers to mainly selling goods to consumers for personal or home use.

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <p>of an employer as part of the operation by this employer of a retail trade in ready-made dishes or a retail trade in cold meats, country style pâtés, cretons, terrines or other similar products:</p> <ul style="list-style-type: none"> . the cooking of dough for pastry or bakery products. <p>Retail trade refers to mainly selling goods to consumers for personal or home use.</p> <p>An employer who engages in the same building in the retail trade in cold meats, country style pâtés, cretons, terrines or other similar products and the retail trade in cheese is classified in this unit for these activities.</p> <p>An employer who operates a convenience store and engages in the retail trade of fresh meat there is classified in this unit for these activities.</p> | | | | | | | | |
| 54430 | <p>Convenience store; retail trade in beverages, whether alcoholic or non-alcoholic; trading in gasoline or diesel fuel at the pump</p> <p>This unit refers to:</p> <ul style="list-style-type: none"> . the operation of a convenience store; . the retail trade in beverages, both alcoholic and non-alcoholic; . the trade in gasoline or diesel fuel at the pump. <p>This unit also refers to:</p> <ul style="list-style-type: none"> . the retail trade in water; . the retail trade in tobacco products; | 2.12 | 1.80 | 0.1814 | 0.1974 | 0.1552 | 0.5327 | 0.5327 | 0.5327 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

- . the retail trade in coffee, tea or herbal tea;
- . the retail trade in spices;
- . the retail trade in pastry products;
- . the retail trade in bakery products;
- . the retail trade in confectionery products;
- . the retail trade in nuts;
- . the retail trade in cheese;
- . the operation of an automatic car wash.

This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of activities referred to in this unit:

- . the cooking of dough for pastry or bakery products;
- . the rental of films or video game software;
- . the retail trade in ready-made products;
- . the retail trade in products for automobile vehicles such as:
 - . oil;
 - . windshield wiper fluid;
 - . maintenance or cleaning products.

Retail trade refers to mainly selling goods to consumers for personal or home use.

This unit does not refer to:

- . the roasting of coffee;
- . the manufacture of ready-made dishes except for sandwiches when they are manufactured as part of the carrying out by the employer of activities referred to in this unit;

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

. the activities referred to in units 68010 and 68020.

| | | | | | | | | | |
|-------|---|------|------|--------|--------|--------|--------|--------|--------|
| 54440 | Trading in body hygiene and care products; trading in drugs | 1.03 | 0.74 | 0.0571 | 0.0560 | 0.0501 | 0.1645 | 0.1645 | 0.1645 |
|-------|---|------|------|--------|--------|--------|--------|--------|--------|

This unit refers to:

- . the trade in body hygiene and care products, for human or animal use, such as:
 - . cosmetics;
 - . toothpastes;
 - . lotions;
 - . perfumes;
 - . hair products;
 - . soaps;
- . the wholesale trade in prescription or over-the-counter drugs, for human or animal use, such as:
 - . analgesics;
 - . anesthetics;
 - . antibiotics;
 - . anti-inflammatories;
 - . antiseptics;
 - . hormones;
- . the operation of a drugstore.

This unit also refers to:

- . the trade in nutraceutical products such as:
 - . black radish vials;
 - . probiotic yoghurt capsules;
 - . lycopene capsules;

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

- . the trade in vitamins and dietary minerals;
- . the trade in therapeutic substances such as:
 - . homeopathic remedies;
 - . phytotherapy products;
- . the trade in or leasing of orthoses such as:
 - . crutches;
 - . cervical collars;
 - . wheelchairs;
 - . lumbar supports;
- . the operation of a postal outlet;
- . clothing depot service;
- . the trade in bus and sightseeing bus tickets.

This unit also refers to the following activity when done by the workers of an employer as part of the carrying out by this employer of activities referred to in this unit:

- . the trade in functional foods such as:
 - . soya beverages;
 - . margarines enriched with phytosterols;
- . the trade in shoes;
- . the repair of orthoses.

Wholesale trade refers to the trade in goods for resale or for commercial, industrial, institutional or professional use.

An employer who operates a postal outlet or a clothing depot service or who engages in the trade in bus or sightseeing bus tickets and another activity is classified for these activities in the unit that refers to this other activity.

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| 55010 | Air transportation; services related to air transportation | 3.10 | 2.75 | 0.2104 | 0.2039 | 0.1865 | 0.7167 | 0.7167 | 0.7167 |

This unit refers to :

- . the transportation by air of persons or merchandise, such as:
 - . air transportation whether or not according to a fixed schedule;
 - . transportation of letters, documents or parcels by air;
 - . tourism or recreational air transportation;
 - . air ambulances;
- . services related to air transportation, such as :
 - . operating an airport;
 - . aircraft rentals;
 - . loading and unloading of aircraft;
 - . aircraft inspection and maintenance other than aircraft mechanics;
 - . mechanical maintenance and refurbishing of aircraft when done by an air carrier;
 - . passenger transfer service;
 - . replenishing;
 - . reception and baggage transfer service;
 - . air traffic controller service;
 - . de-icing of planes.

This unit also refers to :

- . spreading and dispersing of products by air;
- . aerial surveillance;
- . aerial surveying;
- . aerial photography and mapping;

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

- . tourism or recreational rail transport;
- . services related to rail transport, such as :
 - . brush and snow removal along railway tracks;
 - . cleaning rail cars;
 - . loading and unloading rail cars;
 - . merchandise stowage service related to rail transport;
 - . operating a railway station.

This unit also refers to :

- . towing and wood collection services on water using boats;
- . boat with crew rental services;
- . operating a lock.

This unit also refers to the following activity when done by the workers of an employer as part of the carrying out by this employer of the maritime transport activity or services related to the operation of port facilities :

- . loading and unloading of ships or trucks.

This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit :

- . storage services;
- . mechanical maintenance.

This unit does not refer to :

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <p>This unit also refers to :</p> <ul style="list-style-type: none"> . subway transportation; . shuttle services; . driving courses to operate automobiles, motorcycles or heavy equipment. <p>This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit :</p> <ul style="list-style-type: none"> . the operation of a call centre; . mechanical maintenance; . the operation of a bus terminal. | | | | | | | | |
| 55050 | <p>Transport of merchandise by road</p> <p>This unit refers to the transport of merchandise by road when done using any type of truck, except for dump trucks.</p> <p>This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit :</p> <ul style="list-style-type: none"> . mechanical maintenance; . storage services. <p>An employer who engages in both transport brokerage services and the transport of merchandise referred to under this unit is classified under this unit for these activities.</p> | 7.84 | 7.35 | 0.4025 | 0.3855 | 0.3510 | 1.5381 | 1.5381 | 1.5381 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|-----------------|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| 55060 | Moving services | 13.06 | 12.41 | 0.8829 | 0.8046 | 0.8334 | 3.3092 | 3.3092 | 3.3092 |

This unit refers to :

- . the moving of used goods by truck.

This unit also refers to :

- . the transport of works of art by truck;
- . the moving of used institutional or commercial material by truck;
- . the moving of institutional or commercial furniture including the assembly and disassembly of this furniture;
- . the hiring of the services of movers or material handlers within the context of the activities referred to under this unit.

This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit :

- . mechanical maintenance;
- . storage services;
- . packing and unpacking.

| | | | | | | | | | |
|-------|---------------------------------------|------|------|--------|--------|--------|--------|--------|--------|
| 55070 | Transport by dump truck; snow removal | 6.18 | 5.74 | 0.2324 | 0.2702 | 0.2446 | 1.1943 | 1.1943 | 1.1943 |
|-------|---------------------------------------|------|------|--------|--------|--------|--------|--------|--------|

This unit refers to :

- . transport by dump truck;
- . snow removal using a vehicle.

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <p>This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit :</p> <ul style="list-style-type: none"> . transport by air of letters, documents or small parcels; . transport of letters, documents or small parcels between warehouses, sorting or distribution centres; . mechanical maintenance; . storage services. | | | | | | | | |
| 57010 | <p>Television network or station; production of films, publicity films, video clips or television programs; production of music, singing, theatre or dance shows or shows of a similar nature; cinema hall; drive-in; performance hall; organization of periodic events of a cultural, sports or commercial nature; museum; historic site</p> <p>This unit refers to:</p> <ul style="list-style-type: none"> . the operation of a television network or station; . the production of films, publicity films, video clips or television programs; . the production of music, singing, theatre or dance shows or shows of a similar nature; . the operation of a cinema hall or drive-in; . the operation of a performance hall; . the organization of periodic events of a cultural, sports or commercial nature, such as festivals, marathons, book fairs, or commercial fairs; . operation of a museum; . operation of a historic site. | 1.92 | 1.60 | 0.0954 | 0.0975 | 0.0735 | 0.3691 | 0.3691 | 0.3691 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

- . the operation of a stationary amusement park;
- . the operation of an aquatic park.

This unit also refers to:

- . the operation of a racetrack for horses or vehicles;
- . the operation of a miniature putting course;
- . the operation of a curling centre;
- . the operation of a golf practice course;
- . the operation of a shooting or archery club;
- . the operation of an amusement centre such as an arcade or a combat game site;
- . the operation of a marina;
- . the operation of a boating club;
- . the operation of a day camp;
- . the operation of a professional or amateur sports club;
- . the operation of a zoo or an aquarium;
- . the operation of a casino;
- . the operation of a bingo hall;
- . the operation of a stadium;
- . the operation of an arena;
- . dance or circus arts instruction services
- . instruction services pertaining to sports or sports-related recreation such as:
 - . golf;
 - . hockey;
 - . karate;
 - . underwater diving;
 - . tai chi;
 - . tennis;

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

- . yoga;
- . organizations whose activities consist of organizing social, sports or recreational activities such as:
 - . golden age clubs;
 - . social clubs;
 - . scouts;
- . sports or recreational associations or federations when these organizations organize sports or recreational activities, assign officials or trainers to such activities or offer practical training.

This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of activities referred to in this unit:

- . restaurant or bar service;
- . literacy promotion services;
- . homework assistance services;
- . organization of periodic events of a cultural, sports or commercial nature such as festivals, marathons, books fairs or commercial fairs;
- . the sale, rental, maintenance or repair of sports equipment;
- . the rental of rooms;
- . tourist information service;
- . massotherapy services.

An employer who offers both the instruction services referred to in this unit and:

- . language instruction services; or
- . instruction services pertaining to arts and non-sports-related

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

recreation

is classified in this unit for these services.

An employer who engages in both an activity referred to in this unit and the promotion of social, sports or recreational activities is classified in this unit for these activities.

This unit does not refer to:

. accommodation services.

| | | | | | | | | | |
|-------|-----------|------|------|--------|--------|--------|--------|--------|--------|
| 57030 | Golf club | 2.41 | 2.08 | 0.1762 | 0.1494 | 0.1927 | 0.5242 | 0.5242 | 0.5242 |
|-------|-----------|------|------|--------|--------|--------|--------|--------|--------|

This unit refers to :

. the operation of a golf club.

This unit also refers to:

. the operation of a botanical garden.

This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of activities referred to in this unit:

- . the operation of a golf practice course;
- . restaurant or bar service;
- . instruction service;
- . the sale, rental, maintenance or repair of sports equipment;
- . the rental of rooms.

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|-------------------------------------|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | This unit does not refer to: | | | | | | | | |
| | . accommodation services. | | | | | | | | |
| 58010 | Services related to the environment | 4.04 | 3.66 | 0.2536 | 0.2755 | 0.2251 | 0.9066 | 0.9066 | 0.9066 |

This unit refers to :

- . the operation of a sanitary landfill site;
- . the operation of a garbage incinerator;
- . pumping service carried out by means of a vacuum truck such as emptying septic tanks, sumps or tanks;
- . sewer network cleaning service;
- . service to clean surfaces contaminated by hazardous materials;
- . the recovery, treatment or elimination of hazardous material or liquid or semi-liquid waste such as greases, soaps, waxes, colorants, acids, cyanides, oils or industrial sludge;
- . clean-up service carried out in enclosed areas within the meaning of the Regulation respecting occupational health and safety enacted by Order-in-council 885-2001 (2001, G.O. 2, 3888);
- . soil decontamination service;
- . rental service with maintenance of portable chemical toilets.

Hazardous material refers to any material which, by reason of its properties, poses a threat to health or the environment and which is explosive, gaseous, inflammable, toxic, radioactive, corrosive, combustive or leachable.

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|-------------------------------|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| 58030 | Provincial detention services | 1.86 | 1.55 | 0.2141 | 0.1577 | 0.1515 | 0.4609 | 0.4609 | 0.4609 |

This unit refers to :

- . the activities carried out by provincial detention services.

| | | | | | | | | | |
|-------|--|------|------|--------|--------|--------|--------|--------|--------|
| 58040 | Services of the Provincial Administration not otherwise specified in the other units | 0.60 | 0.33 | 0.0266 | 0.0273 | 0.0212 | 0.0695 | 0.0695 | 0.0695 |
|-------|--|------|------|--------|--------|--------|--------|--------|--------|

This unit refers to :

- . the activities carried out by services of the Provincial Administration such as departments, agencies or the Sûreté du Québec.

This unit also refers to :

- . the activities carried out by a regional conference of elected officials, a metropolitan community or a regional county municipality when the employer only performs activities of an administrative nature;
- . the activities carried out by the persons referred to in subsection 3 of section 11 of the Act.

This unit does not refer to :

- . the activities referred to by another unit when they are carried out by services of the provincial administration.

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| 58050 | Job creation assistance programs | 0.81 | 0.53 | 0.0500 | 0.0442 | 0.0400 | 0.1267 | 0.1267 | 0.1267 |
| | This unit refers to : | | | | | | | | |
| | <ul style="list-style-type: none"> . the activities carried out by persons who are doing work under an agreement entered into pursuant to section 16 of the Act; . the activities carried out by persons referred to in subsection 4 of section 11 of the Act. | | | | | | | | |
| 58060 | Ministère des Transports du Québec | 1.38 | 1.08 | 0.0919 | 0.0831 | 0.0850 | 0.1969 | 0.1969 | 0.1969 |
| | This unit refers to : | | | | | | | | |
| | <ul style="list-style-type: none"> . the activities carried out by the ministère des Transports du Québec. | | | | | | | | |
| 58070 | Services of a municipal administration or an Indian band | 1.88 | 1.57 | 0.1799 | 0.1714 | 0.1522 | 0.4231 | 0.4231 | 0.4231 |
| | This unit refers to : | | | | | | | | |
| | <ul style="list-style-type: none"> . the activities carried out by municipalities; . the activities carried out by intermunicipal boards; . the activities carried out by Indian bands. | | | | | | | | |
| | This unit also refers to : | | | | | | | | |
| | <ul style="list-style-type: none"> . the activities carried out by a regional conference of elected officials, a metropolitan community or a regional county municipality when the employer performs both activities of an administrative nature and other activities such as the operation | | | | | | | | |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

This unit also refers to :

- . nursing care services;
- . the hiring out of the services of nursing staff;
- . the services of prehospital intervention first responders;
- . the operation of a birth centre;
- . the operation of a medical clinic where the employer can lodge his clientele.

This unit also refers to telephone advisory services of a medical nature when provided by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit.

This unit does not refer to :

- . the operation of a palliative care centre.

An employer who both carries out an activity referred to under this unit and operates a clinic or practices medicine, activities referred to under unit 59070, is classified under this unit for these activities.

An employer who operates, in the same facility, both a general and specialized care hospital centre and beds under a licence of a residential and long-term care centre is classified under this unit for these activities.

An employer who operates both a psychiatric hospital centre and beds under a licence of a residential and long-term care centre is classified under this unit for these activities.

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|---------------------------------------|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| 59030 | Residential and long-term care centre | 2.60 | 2.27 | 0.3223 | 0.3395 | 0.2991 | 0.7012 | 0.7012 | 0.7012 |

This unit refers to :

- . the operation of a residential and long-term care centre.

This unit also refers to :

- . the operation of a palliative care centre;
- . the operation of a convalescence centre.

| | | | | | | | | | |
|-------|--|------|------|--------|--------|--------|--------|--------|--------|
| 59040 | Retirement home offering personal assistance; personal assistance services; leasing of the services of orderlies | 5.99 | 5.55 | 0.4913 | 0.5153 | 0.4115 | 1.7519 | 1.7519 | 1.7519 |
|-------|--|------|------|--------|--------|--------|--------|--------|--------|

This unit refers to :

- . the operation of a retirement home offering personal assistance such as:
 - . assistance with food;
 - . assistance in getting around;
 - . assistance with getting dressed;
 - . assistance with hygiene.
- . personal assistance services;
- . the hiring out of the services of attendants staff.

This unit also refers to :

- . the operation of an intermediate resource for seniors, regardless of their mental or physical condition;
- . the operation of an intermediate resource for persons with

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|---|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <p>physical disabilities, regardless of their mental condition;</p> <p>. the operation of a home for persons with physical disabilities.</p> <p>This unit also refers to the following services when they are provided to a beneficiary by an employer who also offers the beneficiary personal assistance services in the home:</p> <p>. accompanying the person during travel;</p> <p>. going shopping in grocery and other stores;</p> <p>. the preparation of meals;</p> <p>. friendship visits.</p> <p>An employer who engages, in the same building, in an activity referred to under this unit and in one or more of the following activities is classified in this unit for these activities:</p> <p>. the accommodation of persons benefiting from palliative care;</p> <p>. the accommodation of persons who are convalescing;</p> <p>. the accommodation of persons with mental health problems;</p> <p>. the accommodation of persons with an intellectual impairment or a pervasive development disorder;</p> <p>. the accommodation of seniors without a personal assistance service;</p> <p>. the operation of beds under a residential and extended care centre permit.</p> | | | | | | | | |
| 59050 | Home for persons in difficulty; rehabilitation centre for young persons with adjusting problems; rehabilitation centre for mothers with adjusting problems | 2.29 | 1.96 | 0.1808 | 0.1743 | 0.1448 | 0.5941 | 0.5941 | 0.5941 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

This unit refers to :

- . the operation of a home for persons in difficulty such as:
 - . young people who have trouble adapting;
 - . compulsive gamblers;
 - . mothers who have trouble adapting;
 - . persons with mental health problems;
 - . persons with an alcohol or drug addiction;
 - . the homeless;
 - . victims of violence.
- . the operation of a rehabilitation centre for young persons with adjusting problems;
- . the operation of rehabilitation centre for mothers with adjusting problems.

This unit also refers to :

- . the operation of an intermediate resource for persons with mental health problems or for persons with an intellectual impairment or a pervasive developmental disorder;
- . the operation of an intermediate resource for young people in difficulty;
- . the operation of an intermediate resource for persons with an alcohol or drug addiction;
- . the operation of a half-way house for former inmates.

An employer who, in the same building, both provides accommodations for persons in difficulty and carries out an activity referred to under unit 59110 is classified under this unit for these activities.

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|-------------------|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| 59060 | Ambulance service | 4.07 | 3.69 | 0.4491 | 0.4411 | 0.3229 | 0.9560 | 0.9560 | 0.9560 |

This unit refers to :

- . the operation of an ambulance service.

This unit does not refer to call reception or dispatching activities.

| | | | | | | | | | |
|-------|--|------|------|--------|--------|--------|--------|--------|--------|
| 59070 | Practicing medicine; consultation services in the health or social services fields; physical treatment services; optometrist services; services of a dispensing optician | 0.90 | 0.62 | 0.0345 | 0.0397 | 0.0349 | 0.1419 | 0.1419 | 0.1419 |
|-------|--|------|------|--------|--------|--------|--------|--------|--------|

This unit refers to :

- . the practice of medicine by professionals such as:
 - . dermatologists;
 - . gynecologists;
 - . general practitioners;
 - . ophthalmologists;
 - . prosthetist-orthotists;
 - . pediatricians;
 - . psychiatrists;
- . consultation services in the health or social services field by professionals such as:
 - . homeopaths;
 - . nutritionists;
 - . psychologists;
 - . social workers;
- . physical treatment services offered by professionals such as:
 - . acupuncturists;

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <ul style="list-style-type: none"> . chiropractors; . osteopaths; . physiotherapists; . optometry services; . services of a dispensing optician. <p>This unit also refers to :</p> <ul style="list-style-type: none"> . the manufacture of corrective lenses or contact lenses; . the services of a hearing aid acoustician; . the services of a midwife; . blood donor services; . biological sampling services; . biological sample analysis services; . vocational counselling services; . first aid training; . the operation of a first aid stand; . the operation of a clinic offering the services of professionals referred to under this unit; . the operation of a child and youth protection centre; . alternative justice organizations; . the operation of a family medicine group; . the operation of a radiology laboratory. <p>An employer who both carries out first aid training and who engages in the trade in first aid kits is classified under this unit for these activities.</p> | | | | | | | | |
| 59080 | Practicing dentistry; practicing veterinary medicine | 1.57 | 1.26 | 0.0580 | 0.0507 | 0.0441 | 0.2887 | 0.2887 | 0.2887 |

This unit refers to :

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| 59090 | Childcare centre; day care centre; nursery school | 2.82 | 2.47 | 0.2395 | 0.2449 | 0.2303 | 0.7747 | 0.7747 | 0.7747 |
| | This unit refers to : | | | | | | | | |
| | <ul style="list-style-type: none"> . the operation of a childcare centre; . the operation of a day care centre; . the operation of a nursery school. | | | | | | | | |
| | This unit also refers to : | | | | | | | | |
| | <ul style="list-style-type: none"> . the operation of a stop-over centre; . the operation of a family day care service; . the supervision of family day care services; . kindergarten teaching services. | | | | | | | | |
| | This unit does not refer to : | | | | | | | | |
| | <ul style="list-style-type: none"> . school transportation. | | | | | | | | |
| 59100 | Social economy enterprise providing domestic assistance | 5.50 | 5.08 | 0.5905 | 0.6095 | 0.6406 | 1.5438 | 1.5438 | 1.5438 |
| | This unit refers to : | | | | | | | | |
| | <ul style="list-style-type: none"> . the activities carried out by a social economy enterprise providing domestic assistance whether or not as part of a financial exemption program for domestic assistance services. | | | | | | | | |
| 59110 | Help centre for persons in difficulty; employment assistance centre; help centre for families; help centre for consumers | 1.14 | 0.85 | 0.0498 | 0.0475 | 0.0396 | 0.2252 | 0.2252 | 0.2252 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

This unit refers to :

- . the operation of a help centre for persons in difficulty such as :
 - . seniors;
 - . the disabled;
 - . immigrants;
 - . persons with a drug addiction;
 - . victims of violence;
- . the operation of an employment assistance centre offering services such as:
 - . help in looking for a job;
 - . job readiness training;
 - . supervision of on-the-job training;
- . the operation of a help centre for families;
- . the operation of a help centre for consumers.

This unit also refers to :

- . coaching services for persons facing situations such as:
 - . adoption;
 - . death;
 - . financial difficulties;
 - . divorce;
 - . pregnancy or nursing;
 - . illness;
- . the operation of a youth centre;
- . the operation of a community kitchen;
- . organizations offering support services in everyday life such as:
 - . company when traveling;
 - . going shopping in grocery and other stores;

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

- . friendship visits;
- . organizations that recruit, train or recommend volunteers;
- . mentorship organizations that support youth;
- . the services of streetworkers;
- . the management of a foundation;
- . the search for missing persons except when done in high places, in hard-to-reach locations or by way of underwater diving;
- . international assistance or humanitarian organizations.

This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit :

- . literacy promotion services;
- . language instruction services;
- . homework assistance services;
- . the operation of a meals-on-wheels service;
- . the operation of a soup kitchen;
- . the operation of a food bank;
- . the operation of a telephone assistance service;
- . the operation of a registration office;
- . the operation of a thrift shop or used clothing counter;
- . the organization of periodic events of a cultural, sports or commercial nature;
- . the trade in flowers;
- . the activities referred to under 54060;
- . the promotion, prevention or defence services referred to under unit 67100.

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <ul style="list-style-type: none"> between the Société de l'assurance automobile du Québec and the Commission; . the activities carried out by the persons referred to in subsections 1) and 2) of section 11 of the Act; . the operation of a "centre for on-the-job training and recycling"; . the operation of an occupational workshop. <p>This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit:</p> <ul style="list-style-type: none"> . help in finding a job; . job readiness training. | | | | | | | | |
| 59130 | Accommodations offered by a rehabilitation centre for persons suffering from alcoholism or other problems of addiction; accommodations offered by a rehabilitation centre for mentally impaired persons or persons with a persuasive development disorder | 3.79 | 3.42 | 0.3812 | 0.3866 | 0.3524 | 0.9081 | 0.9081 | 0.9081 |
| | <p>This unit refers to :</p> <ul style="list-style-type: none"> . the accommodation offered by a rehabilitation centre for persons suffering from alcoholism or other problems of addiction; . the accommodation offered by a rehabilitation centre for mentally impaired persons or persons with a persuasive development disorder. | | | | | | | | |
| 59140 | Rehabilitation centre for persons suffering from alcoholism or other problems of addiction; rehabilitation centre for mentally impaired | 1.39 | 1.09 | 0.1167 | 0.1558 | 0.0791 | 0.2838 | 0.2838 | 0.2838 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|---|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | persons or persons with a persuasive development disorder | | | | | | | | |
| | This unit refers to : | | | | | | | | |
| | <ul style="list-style-type: none"> . the activities carried out by a rehabilitation centre for persons suffering from alcoholism or other problems of addiction; . the activities carried out by a rehabilitation centre for mentally impaired persons or persons with a persuasive development disorder. | | | | | | | | |
| | This unit does not refer to the accommodation of persons carried out by an employer referred to under this unit. | | | | | | | | |
| 59150 | Retirement home not offering personal assistance | 4.21 | 3.82 | 0.2653 | 0.2963 | 0.2824 | 1.0879 | 1.0879 | 1.0879 |
| | This unit refers to: | | | | | | | | |
| | <ul style="list-style-type: none"> . the operation of a retirement home not offering personal assistance. | | | | | | | | |
| 60100 | Primary, secondary or vocational instruction | 0.90 | 0.61 | 0.0584 | 0.0584 | 0.0530 | 0.1638 | 0.1638 | 0.1638 |
| | This unit refers to : | | | | | | | | |
| | <ul style="list-style-type: none"> . primary, secondary or vocational instruction services. | | | | | | | | |
| | Vocational instruction refers to instruction which leads to the obtaining of a vocational diploma recognized by the competent government authorities. | | | | | | | | |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

school year.

This unit does not refer to :

- . school transportation.

An employer who performs both an activity referred to under this unit and an activity referred to under unit 59090 is classified under this unit for these activities.

An employer who performs, in the same building, both college-level teaching services and secondary-level teaching services is classified under this unit for these activities.

| | | | | | | | | | |
|-------|---|------|------|--------|--------|--------|--------|--------|--------|
| 60110 | College- or university-level teaching; library; laboratory or research centre | 0.63 | 0.35 | 0.0252 | 0.0246 | 0.0219 | 0.0710 | 0.0710 | 0.0710 |
|-------|---|------|------|--------|--------|--------|--------|--------|--------|

This unit refers to :

- . college- or university-level teaching services;
- . the operation of a library;
- . the operation of a laboratory or research centre in such fields as:
 - . pure sciences;
 - . applied sciences;
 - . human sciences.

This unit also refers to :

- . the operation of a music or theatre conservatory;
- . the operation of a regional public library service centre;

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|---|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | activities referred to under this unit: | | | | | | | | |
| | . the trade in religious articles; | | | | | | | | |
| | . the trade in funeral urns or monuments; | | | | | | | | |
| | . the operation of a crematorium or a columbarium. | | | | | | | | |
| | This unit does not refer to : | | | | | | | | |
| | . the activities referred to under units 80030 to 80260. | | | | | | | | |
| 61110 | Lodging facility for the members of religious communities or for secular priests | 2.33 | 2.01 | 0.2455 | 0.2341 | 0.1954 | 0.5607 | 0.5607 | 0.5607 |
| | This unit refers to : | | | | | | | | |
| | . the operation of lodging facilities for the members of religious communities or for secular priests. | | | | | | | | |
| | This unit also refers to the lodging of laypersons done within the context of the carrying out by this employer of one of the following activities: | | | | | | | | |
| | . the operation of lodging facilities for the members of religious communities or for secular priests; | | | | | | | | |
| | . pastoral services; | | | | | | | | |
| | . religious training. | | | | | | | | |
| 65100 | Bank, savings and credit union; insurance company; public insurance or pension organization | 0.55 | 0.28 | 0.0129 | 0.0144 | 0.0117 | 0.0453 | 0.0453 | 0.0453 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

- . a firm of accountants;
- . a firm of financial service advisors;
- . a firm of computer consultants;
- . a firm of human resource consultants;
- . a firm of business management consultants;
- . the operation of a firm offering administrative support services such as:
 - . secretarial services;
 - . word-processing;
 - . accounting or bookkeeping;
 - . payroll;
 - . debt collection.

This unit also refers to :

- . the operation of a marine agency;
- . the operation of a travel agency;
- . the operation of an office of a trustee in bankruptcy;
- . the operation of a bailiff's office;
- . the operation of an office of a selling agent;
- . the operation of a franchising office;
- . the operation of an investment management business such as for:
 - . mutual funds;
 - . retirement funds;
- . the operation of a foreign exchange office;
- . the operation of a credit office or credit investigation service;
- . the operation of a cheque cashing agency;
- . the operation of a business that designs or develops software or software packages;

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

as:

- . geology;
- . geophysics;
- . agronomy.

This unit also refers to :

- . the operation of a land surveying or geophysical survey firm;
- . the operation of an engineering test or research and development laboratory for the manufacturing industry;
- . a building material laboratory analysis service;
- . the operation of a professional services firm in architecture or urban planning;
- . an interior decoration design service;
- . the operation of an engineering drawing firm;
- . the operation of a claims expertise firm;
- . the operation of a building inspection firm;
- . the operation of a building or personal property evaluation firm;
- . the service of an auctioneer offered on the premises of the client;
- . service to protect forests against fires, insects or diseases;
- . engineering consultant services carried out by the workers of an employer recognized by the Minister of Natural Resources and Wildlife pursuant to section 132 of the Sustainable Forest Development Act (chapter A-18.1), even if these services are rendered within the context of the activities referred to under unit 14010, 14020 or 68040.

This unit also refers to the design and sale of software and software

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <p>packages when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit.</p> <p>This unit does not refer to :</p> <ul style="list-style-type: none"> . drilling activities; . the activities referred to under units 14010 to 14030 and 80030 to 80260. <p>An employer classified in this unit is also classified in unit 68040 if the employer scales timber, marks trees in forests or does forest inventories. The employer thus classified declares with respect to this unit the salary of a worker who directly contributes to activities referred to this unit and indirectly to the activities in unit 68040. If the employer is classified only in units 65130 and 68040, the employer also declares with respect to this unit the salary of an ancillary worker.</p> <p>An employer classified in a unit that refers to the manufacture of a good is classified under this unit for his research and development activities carried out in support of his manufacturing activity if at least one of his workers assigned solely to professional, technical or administrative tasks related to these research and development activities works exclusively elsewhere than in a building where manufacturing takes place. Only the wages of such a worker may then be stated by the employer with respect to this unit.</p> | | | | | | | | |
| 65140 | Security or investigation agency; securities transportation service by armored car | 3.09 | 2.74 | 0.1961 | 0.2059 | 0.1897 | 0.7105 | 0.7105 | 0.7105 |

This unit refers to :

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

secretaries, administrative assistants, accountants, administration technicians, computer technicians.

This unit also refers to :

- . the hiring out of the services of white-collar personnel active in the trade in goods or services such as sales persons, representatives or cashiers;
- . the hiring out of the services of scientific or technical personnel such as laboratory technicians, designers, engineers;
- . political parties or associations;
- . consulates;
- . accredited evaluation organizations in the field of quality records;
- . professional associations or bodies;
- . parity committees;
- . negotiating committees;
- . consultation tables;
- . students' associations except for activities referred to under units 26050, 54020, 54060, 54430, 68010 and 68020;
- . intercultural exchange organizations;
- . promotion, prevention or defence organizations in fields such as :
 - . culture or history;
 - . economic development;
 - . environment;
 - . teachers;
 - . health and social services;
 - . sports or recreation;
 - . tourism;

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|---|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | . the hiring out of the services of butchers; . the hiring out of the services of mechanical repair shop personnel such as mechanics or bodyworkers; . the hiring out of the services of janitors or housekeeping personnel; . the hiring out of the services of farm workers. | | | | | | | | |
| 67120 | Hiring out of the services of truckers, delivery drivers or driver helpers | 8.11 | 7.61 | 0.6117 | 0.5633 | 0.5316 | 2.0609 | 2.0609 | 2.0609 |
| 68010 | Restaurant; fast food counter; drinking establishment | 2.09 | 1.77 | 0.1415 | 0.1485 | 0.1268 | 0.4716 | 0.4716 | 0.4716 |

This unit refers to :

- . the operation of a restaurant where the serving of alcoholic beverages is only offered when a meal is eaten or is not authorized;
- . the operation of a fast food counter;
- . the operation of a drinking establishment.

This unit also refers to :

- . the operation of a discotheque;
- . the operation of a sugar shack;
- . the operation of a stationary dairy bar;
- . services associated with the rental of rooms with catering or alcoholic beverage services;
- . the making of beer by the operator of a drinking establishment referred to under this unit when the entire production is intended for consumption on the premises of this establishment.

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|---|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <p>This unit also refers to car attendant services when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit.</p> <p>This unit does not refer to :</p> <ul style="list-style-type: none"> . maple syrup production and the manufacture of maple products. <p>An employer who does, in the same building, both catering services and the operation of a restaurant, a fast food counter, a drinking establishment, a discotheque or a sugar shack is classified under this unit for these activities.</p> <p>An employer who both offers room rental services with catering and alcoholic beverage services and room rental services without catering or alcoholic beverage services is classified under this unit for these activities.</p> | | | | | | | | |
| 68020 | <p>Cafeteria; catering services; mobile canteen; operation of vending machines</p> <p>This unit refers to :</p> <ul style="list-style-type: none"> . the operation of a cafeteria; . catering services; . the operation of a mobile canteen; . the operation of vending machines. | 3.09 | 2.74 | 0.1939 | 0.2020 | 0.1585 | 0.7304 | 0.7304 | 0.7304 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

This unit also refers to :

- . coffee break services;
- . the operation of a motorized dairy bar;
- . the operation of a meals-on-wheels;
- . the operation of a soup kitchen;
- . the hiring out of the services of cooks.

This unit also refers to the rental of dishware, glassware, chairs, tables, table cloths, tents or festival tents when done by the workers of an employer as part of the carrying out by this employer of catering services.

This unit also refers to the trade in, rental or repair of vending machines when done by the workers of an employer as part of the operation by this employer of such machines.

This unit also refers to the following activities when done by the workers of an employer as part of the operation by this employer of a meals-on-wheels or a soup kitchen:

- . the operation of a thrift shop or used clothing counter;
- . the operation of a food bank;
- . the operation of a community kitchen.

This unit does not refer to :

- . the installation of big tops.

An employer who offers, in the same building, both catering services

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

and room rental services is classified under this unit for these activities.

| | | | | | | | | | |
|-------|--|------|------|--------|--------|--------|--------|--------|--------|
| 68030 | Hotel establishment; youth hostel; residential hotel; relaxation centre offering accommodations; bed and breakfast | 2.99 | 2.64 | 0.2211 | 0.2023 | 0.1841 | 0.7340 | 0.7340 | 0.7340 |
|-------|--|------|------|--------|--------|--------|--------|--------|--------|

This unit refers to :

- . the operation of a hotel establishment such as a:
 - . hotel;
 - . motel;
- . the operation of a youth hostel;
- . the operation of a residential hotel;
- . the operation of a relaxation centre offering accommodations;
- . the operation of a bread and breakfast.

This unit also refers to :

- . the operation of a boarding house;
- . the rental of cottages.

This unit also refers to those services which, without being support services, are offered in an establishment referred to under this unit by the employer who operates this establishment.

This unit does not refer to :

- . the production of performances;
- . the operation of a performance hall.

An employer who does, on the same site, both an activity referred to

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <p>This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit:</p> <ul style="list-style-type: none"> . services such as restaurant services, accommodations, refueling, air transportation and guides; . the operation of a convenience store and the rental of equipment such as row boats, sailboats or pedal boats; . the rental of cabins; . the operation of a day camp; . the laying out of trails. <p>This unit does not refer to :</p> <ul style="list-style-type: none"> . the activities referred to under units 14010 to 14030, 80030 to 80200 and 80240 to 80260. | | | | | | | | |
| 68050 | <p>Operation of buildings; management of buildings; dormitories for students; parking lots; rental of storage spaces without handling activities</p> <p>This unit refers to :</p> <ul style="list-style-type: none"> . the operation of buildings; <p>The operation of buildings refers to the management of buildings when the employer also takes care of the upkeep.</p> <ul style="list-style-type: none"> . management of buildings; | 2.81 | 2.47 | 0.1376 | 0.1250 | 0.1046 | 0.5946 | 0.5946 | 0.5946 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|---|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | An employer classified under this unit may also be classified under exceptional units 80020 and 90010. | | | | | | | | |
| 77010 | Laundry services; dry cleaning services; linen supply services with washing | 4.10 | 3.72 | 0.2939 | 0.2764 | 0.2747 | 0.8356 | 0.8356 | 0.8356 |
| | This unit refers to : | | | | | | | | |
| | <ul style="list-style-type: none"> . dry cleaning services; . laundry services; . linen supply services with washing for such articles as tablecloths, sheets, towels, aprons, hand towels or diapers. | | | | | | | | |
| | This unit also refers to : | | | | | | | | |
| | <ul style="list-style-type: none"> . work uniform supply services with washing. | | | | | | | | |
| | This unit also refers to the following activities when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit : | | | | | | | | |
| | <ul style="list-style-type: none"> . clothing dyeing or fading service; . clothing repair service; . clothing pick-up service; . self-service laundromat; . the trade in linen or work uniforms. | | | | | | | | |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|-------------------------------|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| 77020 | Building maintenance services | 4.04 | 3.66 | 0.2911 | 0.2980 | 0.2458 | 1.0196 | 1.0196 | 1.0196 |

This unit refers to :

- . housekeeping service;
- . specialized cleaning service;
- . carpet, rug, upholstery cleaning service;
- . ventilation system cleaning service;
- . service to clean blinds using ultrasound;
- . lawn and green space maintenance service such as cutting, aerating, scraping down, fertilization, weed control, insect control, trimming hedges, planting flowers or winter protection;
- . window washing service;
- . spray cleaning service using a portable power washer for household use.

This unit also refers to :

- . mobile automobile vehicle wash service;
- . cleaning, opening or closing of pools or spas;
- . manual snow removal service;
- . extermination and fumigation services;
- . building disinfection services;
- . in-home services done by the persons referred to in the agreement entered into pursuant to section 16 of the Act between the Minister of Health and Social Services and the Commission.

| | | | | | | | | | |
|-------|------------------|-------|-------|--------|--------|--------|--------|--------|--------|
| 77030 | Chimney-sweeping | 16.54 | 15.79 | 0.6058 | 0.0000 | 0.0230 | 2.9074 | 2.9074 | 2.9074 |
|-------|------------------|-------|-------|--------|--------|--------|--------|--------|--------|

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|------------------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| Exceptional unit 80020 | Work done both inside and outside offices | 0.73 | 0.45 | 0.0202 | 0.0247 | 0.0276 | 0.0707 | 0.0707 | 0.0707 |
| | This unit refers to : | | | | | | | | |
| | <ul style="list-style-type: none"> employers who use workers who only perform tasks of an administrative, a commercial, a technical or a professional nature and who are called upon, as part of their duties, to do a portion of their work outside the offices of their employer. This unit refers in particular to workers holding the position of seller, real estate agent, sales agent, real estate broker, representative, project director, project manager, superintendent, project leader, director of security and engineer. | | | | | | | | |
| | This unit does not refer to : | | | | | | | | |
| | <ul style="list-style-type: none"> those persons who directly supervise workers, such as a foreman; a commissioner, a delivery person or a labourer. | | | | | | | | |
| | An employer classified under this unit cannot also be classified under unit 65150 or under unit 90020. | | | | | | | | |
| 80030 | Excavation work; paving work; assembly of fences; installation of guardrails; rental of cranes with operators | 5.99 | 5.55 | 0.2780 | 0.2658 | 0.2389 | 1.1540 | 1.1540 | 1.1540 |
| | This unit refers to work related to : | | | | | | | | |
| | <ul style="list-style-type: none"> digging, moving, filling, compaction, leveling earth or granular materials, including work related to culverts; | | | | | | | | |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|---|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| . | excavation and earthwork both for the construction of buildings and civil engineering works and for irrigation, drainage and dredging work; | | | | | | | | |
| . | the excavation and installation of aqueducts and sewers; | | | | | | | | |
| . | the excavation and installation of underground lines for gas and water purification plants; | | | | | | | | |
| . | the excavation and installation of underground energy distribution or telecommunications network conduits, with or without the running of wire; | | | | | | | | |
| . | the rental of construction equipment with operators; | | | | | | | | |
| . | forest clearing carried out using construction equipment; | | | | | | | | |
| . | the installation of septic tanks; | | | | | | | | |
| . | the construction and repair of curbs and sidewalks; | | | | | | | | |
| . | the asphalt surfacing of roads, streets, sidewalks, curbs, bikeways, private roads and parking lots; | | | | | | | | |
| . | the concrete surfacing of roads, streets, sidewalks, curbs, bikeways, private roads and parking lots carried out using a spreader-grader; | | | | | | | | |
| . | the scarification of paved surfaces; | | | | | | | | |
| . | the pulverizing of paved surfaces; | | | | | | | | |
| . | the waterproofing of paved surfaces; | | | | | | | | |
| . | the marking of lines on the pavement; | | | | | | | | |
| . | the installation of fences; | | | | | | | | |
| . | the installation of traffic safety barriers and guardrails. | | | | | | | | |

This unit also refers to :

- . demolition work on civil engineering structures or buildings including the operations required to carry out such work, such as sawing or breaking concrete and the erection of protective

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <ul style="list-style-type: none"> walls if such operations are carried out by the employer in charge of the demolition work; . the rental, with operators, of cranes, crane-trucks, boom trucks, or any other conventional truck equipped with a telescopic or hydraulic arm, or equipped with a hoist winch that can be used as cranes or other equipment of the same type; . the operation of a crane within the framework of work related to : <ul style="list-style-type: none"> . demolition; . dismantling when this dismantling is carried out as part of demolition work; . ore prospecting done using crawler tractors. <p>This unit does not refer to :</p> <ul style="list-style-type: none"> . manual forest clearing as well as forest clearing carried out using specialized machinery such as a skidder, tree feller or delimiting machine; . divers participating in works referred to in this unit; . the rental drilling machines with operators; . the dismantling of metal structures and machinery; . preparatory work for the installation of fences done in a workshop elsewhere than on the work site or on the job; . the installation of fences made of ornamental metal; . the operation of a quarry, a sandpit or a gravel pit; . snow removal; . cement and concrete work other than that related to small art works, sidewalks and curbs; . work related to blasting, drilling for blasting, pile-driving, special foundations, digging of tunnels and underground | | | | | | | | |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

- . pile-driving;
- . pile-driving and special foundations such as the placing, raising and maintenance of the following elements : steel sheet piling, shoring piles, wailings, struts, horizontal shores, soldier piles and temporary steel or heavy structural lumber struts driven into the ground;
- . the rental of a drilling machine with an operator.

This unit also refers to :

- . work done in caissons and cofferdam work;
- . the construction, maintenance, removal and demolition of caissons and cofferdam work;
- . underwater diving, including the underwater inspection of cables, wharfs, the installation of underground cables, the cleaning of water intakes, the recovery of wood under water, underwater construction work, and other service activities carried out under water;
- . preliminary consolidation work related to the moving of buildings, including excavation, concrete drilling and pile driving;
- . the putting in place, straightening and lifting of buildings;
- . consolidation work on a building;
- . the moving of building on a flat-bed trailer done by the workers of an employer as part of the carrying out by this employer of works referred to in this unit.

This unit does not refer to :

- . the drilling of ore to obtain test samples;

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <ul style="list-style-type: none"> . the cutting of asphalt; . the crushing of concrete during alteration work; . the waterproofing of concrete floors or concrete surfaces. <p>This unit does not refer to :</p> <ul style="list-style-type: none"> . the operation of a reinforcement workshop other than on the work site or on the job; . the installation of pre-cast concrete structural or architectural elements; . the delivery and pouring of concrete by concrete mixer; . the construction and repair of curbs and sidewalks. <p>An employer classified under this unit can also be classified under exceptional units 80020 and 90010.</p> | | | | | | | | |
| 80110 | <p>Carpentry work; joinery work; work related to indoor systems; painting work; installation of flexible coverings; installation of marble, granite, ceramics and terrazzo; plastering and jointing work; insulation work</p> <p>This unit refers to work related to :</p> <ul style="list-style-type: none"> . the erection of a wooden structure of a building, a silo, a water tower and a tank; . joinery work; . parqueting work including sanding and finishing; . carpentry work such as the installation of chevrons and the erection of wood divisions; . carpentry work and joinery work in the installation of prefabricated buildings with a wood structure; | 10.71 | 10.13 | 0.4026 | 0.3999 | 0.3454 | 1.9139 | 1.9139 | 1.9139 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|---|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| . | on-site construction of wood recreational equipment for amusement parks, daycare centres, playgrounds and other similar places; | | | | | | | | |
| . | the installation of doors and windows on buildings with a wood structure; | | | | | | | | |
| . | the installation of pre-glazed doors and windows on a non-wooden structure building when done as part of carpentry work; | | | | | | | | |
| . | the building of wood or wood-substitute patio; | | | | | | | | |
| . | indoor systems such as the installation of metal poles, angle irons, wire moulds, gypsum, lathwork, acoustic ceilings and suspended ceilings; | | | | | | | | |
| . | indoor systems such as the installation of metal poles, gypsum, lathwork, acoustic ceilings and suspended ceilings; plastering and jointing; | | | | | | | | |
| . | the application of paint, surface coatings and protective finishes; | | | | | | | | |
| . | the installation of flexible coverings such as vinyl, asphalt, rubber, cork, linoleum coverings, rugs, carpet underlays and rug underlays; | | | | | | | | |
| . | the installation and polishing of marble, granite, terrazzo concrete, slate, ceramics terrazzo and other similar materials; | | | | | | | | |
| . | the installation of cold room panels; | | | | | | | | |
| . | the thermal insulation of buildings, soundproofing and acoustic control. | | | | | | | | |

This unit also refers to work related to :

- . the removal of asbestos;
- . the stripping;
- . the whitewashing of buildings;

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

. the installation and repair of prefabricated fireplaces.

Stripping refers to any selective, meticulous and well thought-out demolition operation, of unwanted additions, ruined areas or areas of no interest in buildings, which does not adversely affect the structure, retaining walls or load-bearing walls.

This unit also refers to the following work when done by the workers of an employer as part of the carrying out by this employer of work to erect a wood structure of a building :

- . the installation of all types of exterior clapboard cladding;
- . the installation of gutters;
- . roofing using asphalt shingles, cedar shingles, sheet metal that is neither welded nor stapled, or sandstone tiles;
- . foundation formwork;
- . the installation of garage doors;
- . the installation of masonry elements without mortar, cement or any other adhesive material.

This unit also refers to the following work when done by the workers of an employer as part of the performance by this employer of prefabricated fireplace installation and repair work :

. the installation and repair of prefabricated chimneys.

This unit does not refer to :

- . work related to piles and special foundations such as the placing, raising and maintenance of the following elements :

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|---|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <p>This unit also refers to work related to :</p> <ul style="list-style-type: none"> . the construction of greenhouses; . the installation of big tops; . the installation of cover shells for manure pits. <p>This unit does not refer to :</p> <ul style="list-style-type: none"> . preparatory or manufacturing work done in a workshop other than on the work site. <p>An employer classified under this unit can also be classified under exceptional units 80020 and 90010.</p> | | | | | | | | |
| 80160 | <p>Millwright works; boilermaking work; plumbing and pipefitting work; pipe insulation work; work related to mechanized transit systems</p> <p>This unit refers to work related to :</p> <ul style="list-style-type: none"> . millwright works such as the installation, repair, maintenance, adjustment, assembly, dismantling and handling of machinery other than production machinery; . the making of templates for this machinery; . the installation, repair and maintenance of garage doors, whether mechanized or not; . boilermaking related to machinery other than production machinery and related to the construction, maintenance and repair of steam generators, boilers, tanks or other similar equipment; . the installation, alteration, modification, repair and maintenance | 5.43 | 5.01 | 0.2921 | 0.3026 | 0.2349 | 1.0921 | 1.0921 | 1.0921 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <ul style="list-style-type: none"> of : . plumbing systems, such as : <ul style="list-style-type: none"> . piping, fixtures, accessories and other fittings needed to supply these systems with fluids; . piping, fixtures, accessories and other fittings used for rainage, run-off and ventilation of traps in these systems; . heating and combustion systems, such as : <ul style="list-style-type: none"> . piping, fixtures, accessories and other fittings needed to distribute fluids or heat; . fire protection and localized fire protection systems, such as : <ul style="list-style-type: none"> . piping, fixtures, accessories and other fittings used to prevent and fight fires; . insulation, whether it is carried out by spraying or by any other method, such as : <ul style="list-style-type: none"> . thermal insulation of any new or existing piping system; . thermal insulation of radiators, furnaces, boilers, tanks and any other similar device; . the installation, alteration, modification, repair and maintenance of mechanized transit systems, composed of devices, accessories and other apparatuses, such as : <ul style="list-style-type: none"> . elevators, freight elevators, escalators, permanent swing scaffolds, slope hoists, dumbwaiters, removable platforms on a theatre stage, moving sidewalks and other similar devices generally used or which may be used to transport persons, objects or materials. | | | | | | | | |

This unit also refers to the operation of a temporary or uncompleted system as well as the operation of a completed system when it is used to

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | move construction workers and materials. | | | | | | | | |
| | This unit does not refer to : | | | | | | | | |
| | <ul style="list-style-type: none"> . the construction of outside tanks or metal tanks other than for the boiler systems; . the installation of metal ducts for heating, ventilation and air conditioning systems, including the installation of internal insulation for ducts; . the laying of bricks used in boiler walls; . installation work related to pre-insulated ventilation ducts; . cleaning using sandblasting; . work related to millwright works such as the installation, repair, maintenance, adjustment, setting up, dismantling and handling of production machinery as well as the making of templates for this machinery; . the installation and operation by an employer of a temporary freight elevator as part of the carrying out by this employer of work not referred to in this unit; . the installation of temporary swing scaffolds. | | | | | | | | |
| | An employer classified under this unit can also be classified under exceptional units 80020 and 90010. | | | | | | | | |
| 80170 | Electrical work | 4.10 | 3.72 | 0.1848 | 0.1915 | 0.1565 | 0.7278 | 0.7278 | 0.7278 |
| | This unit refers to work related to : | | | | | | | | |
| | <ul style="list-style-type: none"> . the installation, alteration, modification, repair and maintenance of electrical installations for lighting, heating and motive force | | | | | | | | |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

based materials, such as :

- . the marking out, manufacture and installation, on the work site or on the job, of all sorts of metal objects, in sheets;
- . the assembly and repair of ventilation, air conditioning and hot air heating duct systems and any conduit system to remove various materials such as chips, fumes, smoke or dust, the installation of internal insulation with respect to these systems and the installation of prefabricated devices;
- . the installation of prefabricated metal objects such as shelves, lockers, screens, ceilings, fire barriers, and ceiling and wall coverings;
- . the installation of prefabricated devices such as air conditioners, fans, heat pumps, air exchangers as well as the installation of mechanized elements associated with these systems, when done at the same time as the installation of ducts or conduits.

This unit does not refer to work related to :

- . work related to outdoor cladding in metal sheets or clapboard of all types, installation and repair of all types of roofing;
- . preparatory and manufacturing work done in the workshop other than on the work site;
- . work related to the installation of gutters.

An employer classified under this unit can also be classified under

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

exceptional units 80020 and 90010.

| | | | | | | | | | |
|-------|--|------|------|--------|--------|--------|--------|--------|--------|
| 80190 | Installation of electronic equipment, alarm or control systems | 2.83 | 2.48 | 0.1704 | 0.2399 | 0.2129 | 0.5824 | 0.5824 | 0.5824 |
|-------|--|------|------|--------|--------|--------|--------|--------|--------|

This unit refers to work related to :

- . the installation, alteration, modification, repair and maintenance of intercom, cabledistribution, public address, synchronous clock, visual, aural or oral signaling, telephony, closed-circuit television, access card or surveillance systems or cabling related to these systems;
- . the installation, rebuilding, modification, repair and maintenance of computer cabling;
- . the installation, alteration, modification, repair and maintenance of electrical or pneumatic control, and instrumentation systems related to heating, air conditioning, ventilation and air removal;
- . the installation, alteration, modification, repair and maintenance of electrical systems or pneumatic control systems, quantity measurement and calibration systems on a variety of industrial production machinery;
- . the installation, alteration, modification, repair and maintenance of burglar and fire alarm systems;
- . the sale, installation and repair of safety locks;
- . the testing, adjustment and stabilizing of air circulation and distribution systems;
- . the splicing of telecommunications cables.

This unit also refers to work related to:

- . the installation of parabolic antennas.

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|---|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| 80230 | Landscaping work; installation of pools or spas | 7.54 | 7.06 | 0.3863 | 0.4402 | 0.4590 | 1.4445 | 1.4445 | 1.4445 |

This unit refers to :

- . landscaping work, such as :
 - . the installation of interlocking blocks or interlocking stones;
 - . the installation of sod;
 - . site preparation work;
 - . the planting of trees and shrubs;
 - . light earthwork;
 - . the erection of low walls, stairs, etc.;
 - . the maintenance of slopes alongside roads;
 - . the installation of outdoor underground pipes to water the lawn or for decorative lighting systems;
- . the installation, construction or repair of pools;
- . the installation or repair of spas.

This unit also refers to the following activity when done by the workers of an employer as part of the carrying out by this employer of activities related to the installation, construction or repair of pools or spas :

- . cement or concrete work.

This unit does not refer to :

- . excavation and earthwork done with heavy machinery;
- . paving work;
- . snow removal;
- . the installation of septic tanks and septic beds.

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|------------|--------------|--------------|------------------------------|------|------|-------------------------------|------|------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |

An employer classified under this unit can also be classified under exceptional units 80020 and 90010.

| | | | | | | | | | |
|-------|--------------------------------------|-------|-------|--------|--------|--------|--------|--------|--------|
| 80240 | Cleaning using a high pressure spray | 14.94 | 14.24 | 0.5114 | 0.1375 | 0.4510 | 2.6225 | 2.6225 | 2.6225 |
|-------|--------------------------------------|-------|-------|--------|--------|--------|--------|--------|--------|

This unit refers to the following work when done on the worksite or on the job :

- . cleaning using abrasive sprays, with or without water such as silica sand, synthetic olivine, glass microbeads, steel grit or plastic billets;
- . cleaning or preparation using a water or steam spray in order to alter or cause to crumble the surface layer of the following surfaces :
 - . civil engineering structures such as viaducts, bridges or retaining walls;
 - . building surfaces such as masonry, concrete or steel surfaces;
 - . outer surfaces of tanks such as water towers or oil tanks;
 - . industrial equipment or machinery surfaces.

This unit also refers to the following activity when done by the workers of an employer as part of the carrying out by this employer of activities referred to under this unit :

- . the collection of hazardous material.

This unit does not refer to :

- . engraving using a spray;

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|-------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | . whitewashing of buildings. An employer classified under this unit can also be classified under exceptional units 80020 and 90010. | | | | | | | | |
| 80250 | Ornamental building metal work This unit refers to work related to : . building metal work such as the tracing out, cutting, preparation and assembly of any metal part, including outdoor and indoor stairs, handrails, fences, gates, canopies, cellar doors and inspection holes, all types of wire fencing; coal chutes, vault doors, fire doors, industrial doors, partitions, rails and balconies. This unit does not refer to : . preparatory and manufacturing work done in workshops other than on the work site or on the job; . installation of all other types of fences. An employer classified under this unit can also be classified under exceptional units 80020 and 90010. | 15.20 | 14.49 | 0.4043 | 0.5624 | 0.4465 | 2.0830 | 2.0830 | 2.0830 |
| 80260 | Installation of scaffolds or bleachers This unit refers to work related to the installation and dismantling of all types of scaffolds or bleachers. | 13.16 | 12.51 | 0.7122 | 0.5119 | 0.2969 | 2.9083 | 2.9083 | 2.9083 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|------------------------|--|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| | <p>This unit does not refer to :</p> <ul style="list-style-type: none"> . the installation of a freight elevator; . work related to the installation, dismantling and maintenance of permanent swing scaffolds. <p>An employer classified under this unit can also be classified under exceptional units 80020 and 90010.</p> | | | | | | | | |
| Exceptional unit 90010 | <p>Work done exclusively in offices</p> <p>This unit refers to :</p> <ul style="list-style-type: none"> . an employer who uses the services of workers who only perform tasks of an administrative, commercial, technical or professional nature and, who unlike the workers referred to under unit 90020 or 80020, only work in offices. This unit refers in particular to office staff and persons holding the position of accountant, controller, administrative director, draftsman, purchaser, bidder, computer technician and sales director. <p>An employer classified under this unit cannot also be classified under unit 65150 for the activity “Managing subsidiaries or branches located outside Québec (head office)”.</p> | 0.54 | 0.26 | 0.0116 | 0.0064 | 0.0088 | 0.0331 | 0.0331 | 0.0331 |

| Unit Number | Unit Title | General Rate | Special Rate | First-level experience ratio | | | Second-level experience ratio | | |
|------------------------|---------------------------------------|--------------|--------------|------------------------------|--------|--------|-------------------------------|--------|--------|
| | | | | 2011 | 2012 | 2013 | 2010 | 2011 | 2012 |
| Exceptional unit 90020 | Salespersons or sales representatives | 0.73 | 0.45 | 0.0202 | 0.0247 | 0.0276 | 0.0707 | 0.0707 | 0.0707 |

This unit refers to :

- . an employer who uses the services of workers who only engage in the sale of goods or services and who are called upon, as part of their duties, to do a portion of their work outside the offices of their employer.

This unit does not refer to :

- . workers who handle or deliver merchandise other than samples used for sales purposes.

An employer classified under this unit cannot also be classified under unit 65150 for the activity “Managing subsidiaries or branches located outside Québec (head office)” or under unit 80020.